

Career Planning Table

Exploring Careers - One Occupation At A Time

The **Career Planning Table** on pages 11 through 34 lists information on occupations in New Hampshire. Use this information to help you plan your career goals, choose a school or training path, or search for your next career. Below is a description of the information in the table.

Occupation, SOC Code, and Description

This column gives the title of the occupation, a brief description of work activities, or what you might be expected to do on the job, and the Standard Occupational Classification (SOC) code which can be used to find job openings in NH WORKS. The work and duties you will actually do depends on your employer, your level of training, and your experience.

Education or Training Paths

This column lists minimum education requirements for each occupation, and other training options.

- **OJT:** On-the-job training, which is either *Long* (over twelve months); *Moderate* (one to twelve months); or *Short* (brief demonstration).
- **Certificate:** postsecondary vocational training of less than four years.
- **Experience:** requires experience in a related field.
- **Associate:** two-year college or technical school degree.
- **Bachelor:** four-year college degree (baccalaureate).
- **Bachelor plus experience:** four-year college degree plus experience in a related field.
- **Masters:** one to two years of study beyond a baccalaureate.
- **Doctorate:** at least three years of study beyond a baccalaureate.
- **First Professional:** entry level requires at least two years of study beyond a baccalaureate.
- **Military:** training may be obtained through military service.
- **Apprenticeship:** two to four years of OJT plus related classroom instruction
- **NH License:** a license may be required to practice the occupation in New Hampshire.

Occupation, SOC Code, & Description

Accountants and Auditors (132011) Examine, analyze, and interpret accounting records for the purpose of giving advice or preparing statements. Install or advise on systems of recording costs or other financial and budgetary data.

Detectives and Criminal Investigators (333021) Conduct investigations related to suspected violations of Federal, State, or local laws to prevent or solve crimes.

Job Outlook & Wage

Empl. Growth Open Wage

Education/ Training

Basic Skills

R L W S M Sc

Interests

3,590 22% 148 \$23.64 Bachelor's Degree; Military; NH Lic

x x x x x

CEI

340 15% 14 \$23.04 Related Experience; Military; NH Lic

x x x x

ECS

Job Outlook and Wage

These columns indicate estimated number of workers in the occupation in 2002, the projected future demand for workers, and the average wages. The data is taken from NH Employment Security's November 2003 Occupational Employment Statistics (OES) Survey and the 2002 to 2012 occupational projections.

Empl.: An estimate of NH workers employed in the occupation as of 2002.

Growth: Estimated growth rate for each occupation in NH from 2002 to 2012. The state's economy is projected to add 114,216 jobs through the year 2012. Growth will be at a strong 17.6 percent and exceed the projected national growth rate of 14.8 percent for comparable industries.

Open: The combined number of projected annual new job openings for each occupation in NH plus the projected annual openings due to retirement from the labor force or death.

Wage: Wages in NH for a sample of workers. Most wages are an average hourly rate, however, wages for those occupations that typically do not work a standard number of hours in a work week, such as teachers and actors, are an average annual rate. Actual pay will depend on the employer, your amount of work experience, and your educational level.

** All wages are from November, 2003 OES Wage Survey except these which are from May, 2003 OES Wage Survey and those noted as follows. *** These wages are the national average from the Bureau of Labor Statistics (www.bls.gov/oes/current/oes_nat.htm).

(N/A indicates that data is not available.)

Basic Skills and Interests

Basic Skills. These columns are marked with an **X** under each of the six basic skills required to work in and improve abilities in each occupation, as defined in *O*Net*, a classification system that identifies knowledge, ability, and skill requirements for occupations.

- **Reading Comprehension:** understand written sentences in work documents. (R)
- **Active Listening:** Listen to what others say and ask appropriate questions. (L)
- **Writing:** Communicate effectively with others in writing. (W)
- **Speaking:** Talk to others to effectively convey information. (S)
- **Mathematics:** Use mathematics to solve problems. (M)
- **Science:** Use scientific methods to solve problems. (Sc)





















Interests. This column lists the *Holland Interest Profile* code, a three-letter combination of: (R)ealistic, (I)nvestigative, (A)rtistic, (S)ocial, (E)nterprising, or (C)onventional personality types. (See page 5 for more information on Holland Codes.)

(Due to reclassification, some occupations may not yet be fully designated.)






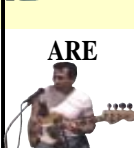













Below the Holland code is a symbol representing the occupation's career area as defined by the U.S. Department of Education. The sixteen career areas and the symbols representing them are:





















Agriculture & Natural Resources (🌾); Architecture & Construction (🏠);
Arts, A/V Technology & Communications (🎨); Business & Administration (💼);
Education & Training (🎓); Finance (💰); Government & Public Administration (🏛️);
Health Science (🏥); Hospitality & Tourism (🍷); Human Services (👥);
Information Technology (💻); Law & Public Safety (🚓); Manufacturing (🏭);
Retail/Wholesale Sales & Services (🛒); Scientific Research & Engineering (🔬);
Transportation, Distribution & Logistics (✈️).

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
Accountants and Auditors (132011) Examine, analyze, and interpret accounting records for the purpose of giving advice or preparing statements. Install or advise on systems of recording costs or other financial and budgetary data.	3,590	22%	148	\$23.64	Bachelor's Degree; Military; NH Lic	x	x	x	x	x		CEI 
Actors (272011) Play parts in stage, television, radio, video, or motion picture productions for entertainment, information, or instruction. Interpret serious or comic role by speech, gesture, and body movement to entertain or inform.	100	12%	2	\$23,346.00	Long-Term OJT; Apprenticeship	x	x		x			AES 
Admin Law Judges/Adjudicators/Hearing Officers (231021) Conduct hearings to decide or recommend decisions on claims concerning government programs or other government-related matters and prepare decisions.	130	6%	3	\$26.10	Degree Plus Related Experience	x	x	x	x			ESI 
Advertising Sales Agents (413011) Sell or solicit advertising, including graphic art, advertising space in publications, custom made signs, or TV and radio advertising time.	520	21%	21	\$18.60	Moderate-Term OJT (1-12 months)	x	x	x	x	x		ESC 
Air Traffic Controllers (532021) Control air traffic on and within vicinity of airport and movement of air traffic between altitude sectors and control centers according to established procedures and policies.	380	8%	13	\$55.00	Long-Term OJT; Military	x	x	x	x			CRE 
Aircraft Mechanics and Service Technicians (493011) Diagnose, adjust, repair, or overhaul aircraft engines and assemblies, such as hydraulic and pneumatic systems.	170	7%	5	\$19.92	Postsec Voc Award; Apprenticeship; Military	x						RIC 
Ambulance Drivers and Attendants, Except Emergency Medical Technicians (533011) Drive ambulance or assist ambulance driver in transporting sick, injured, or convalescent persons. Assist in lifting patients.	50	26%	2	\$9.59	Moderate-Term OJT; Apprenticeship	x	x		x			SRE 
Amusement and Recreation Attendants (393091) Perform variety of attending duties at amusement or recreation facility. May schedule use of recreation facilities, maintain and provide equipment to participants of sporting events.	1,700	25%	92	\$8.33	Short-Term OJT (brief demo)		x		x			RCE 
Anesthesiologists (291061) Administer anesthetics during surgery or other medical procedures.	110	27%	5	\$72.64	First Prof Degree; Military; NH Lic	x	x	x	x			IRS 
Animal Control Workers (339011) Handle animals for the purpose of investigations of mistreatment, or control of abandoned, dangerous, or unattended animals.	50	14%	5	\$9.50	Moderate-Term OJT (1-12 months)	x	x	x	x			SRE 
Animal Trainers (392011) Train animals for riding, harness, security, performance, or obedience, or assisting persons with disabilities. Accustom animals to voice and contact; and condition animals to respond to commands.	190	32%	10	\$13.78	Moderate-Term OJT; Apprenticeship; Military; NH Lic				x			SRE 
Appraisers and Assessors of Real Estate (132021) Appraise real property to determine its fair value. May assess taxes in accordance with prescribed schedules.	470	26%	22	\$29.94	Postsecondary Vocational Award	x		x		x		ECR 
Architects, Except Landscape and Naval (171011) Plan and design structures, such as private residences, office buildings, theaters, factories, and other structural property.	590	19%	18	\$30.78	Bachelor's Degree; Military; NH Lic	x	x	x	x	x		ARI 
Architectural and Civil Drafters (173011) Prepare detailed drawings of architectural and structural features of buildings or drawings and topographical relief maps used in civil engineering projects, such as highways or bridges.	590	15%	26	\$18.17	Postsec Voc Award; Apprenticeship; Military	x				x		RCA 
Archivists, Curators, and Museum Technicians (254010) Archivists - Appraise/ edit/direct safekeeping of valuable documents. Curators - Administer affairs of museum/conduct research programs. Museum Techs - Prepare specimens for museums.	110	24%	5	\$16.70	Master's Degree	x	x	x	x	x	x	I 
Art Directors (271011) Formulate design concepts and presentation approaches, and direct workers engaged in art work, layout design, and copy writing for visual communications media.	170	14%	6	\$33.10	Degree plus Related Experience; Military	x	x	x	x	x		AER 
Athletic Trainers (299091) Evaluate, advise, and treat athletes to assist recovery from injury, avoid injury, or maintain peak physical fitness.	60	27%	3	\$38,419.00	Bachelor's Degree; NH Lic		x		x			SRI 
Audio and Video Equipment Technicians (274011) Set up and/or operate audio and video equip including microphones, sound speakers, video screens, projectors, video monitors, recording equip, and related electronic equip.	90	26%	4	\$12.89	Long-Term OJT; Apprenticeship; Military	x	x	x	x			CSR 
Audiologists (291121) Assess and treat persons with hearing and related disorders. May fit hearing aids and provide auditory training. May perform research related to hearing problems.	90	44%	6	\$32.76	Master's Degree; Military; NH Lic	x	x	x	x		x	SIR 
Automotive Body and Related Repairers (493021) Repair and refinish automotive vehicle bodies and straighten vehicle frames.	1,180	16%	43	\$17.81	Long-Term OJT; Apprenticeship; Military	x	x			x	x	RCA 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills							Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc		
Baggage Porters and Bellhops (396011) Handle baggage for travelers at transportation terminals or for guests at hotels or similar establishments.	120	16%	5	\$7.25	Short-Term OJT (brief demo)		x		x				ERS 
Bailiffs (333011) Maintain order in courts of law.	180	13%	6	\$9.98**	Moderate-Term OJT (1-12 months)		x		x				SEC 
Bakers (513011) Mix and bake ingredients according to recipes to produce breads, rolls, cookies, cakes, pies, pastries, or other baked goods.	970	22%	45	\$11.11	Long-Term OJT; Apprenticeship; Military								REC 
Bartenders (353011) Mix and serve drinks to patrons, directly or through waitstaff.	2,890	10%	143	\$8.49	Short-Term OJT; Apprenticeship		x		x				ESR 
Bill and Account Collectors (433011) Locate and notify customers of delinquent accounts by mail, telephone, or personal visit to solicit payment.	1,080	23%	45	\$14.09	Short-Term OJT (brief demo)		x	x	x				CES 
Billing and Posting Clerks and Machine Operators (433021) Compile, compute, and record billing, accounting, statistical, and other numerical data for billing purposes. Prepare billing invoices for services rendered or for delivery.	1,900	10%	52	\$13.20	Moderate-Term OJT (1-12 months)	x				x			CER 
Bindery Workers (515011) Set up or operate binding machines that produce books and other printed materials. Include hand bindery workers.	430	-22%	11	\$12.14	Short-Term OJT; Apprenticeship; Military								RCI 
Biological Technicians (194021) Assist biological and medical scientists in labs. Set up, operate, and maintain laboratory instruments and equipment, monitor experiments, make observations, and calculate and record results.	50	19%	2	\$16.33	Associate Degree; Apprenticeship					x	x		RIC 
Biomedical Engineers (172031) Apply knowledge of engineering, biology, and biomechanical principles to the design, development, and evaluation of biological and health systems and products, such as artificial organs.	40	20%	2	\$28.75**	Bachelor's Degree; Military; NH Lic	x	x	x	x	x	x		
Boilermakers (472011) Construct, assemble, maintain, and repair stationary steam boilers and boiler house auxiliaries. Align structures or plate sections to assemble boiler frame tanks or vats, following blueprints.	40	7%	2	\$16.76**	Long-Term OJT; Apprenticeship; Military	x							RCI 
Bookkeeping, Accounting, and Auditing Clerks (433031) Compute, classify, and record numerical data to keep financial records complete. Perform any combination of routine calculating, posting, and verifying duties.	9,930	6%	245	\$13.56	Moderate-Term OJT; Military	x		x		x			CEI 
Broadcast Technicians (274012) Set up, operate, and maintain the electronic equipment used to transmit radio and television programs.	140	18%	5	\$13.20	Associate Degree; Apprenticeship; Military	x	x	x	x				RAI 
Brokerage Clerks (434011) Perform clerical duties involving the purchase or sale of securities. Duties can include writing orders for stock purchases and sales, computing transfer taxes, and verifying stock transactions.	340	-18%	5	\$16.20	Moderate-Term OJT (1-12 months)	x	x	x	x	x			CES 
Budget Analysts (132031) Examine budget estimates for completeness, accuracy, and conformance with procedures and regulations. Analyze budgeting and accounting reports for the purpose of maintaining expenditure controls.	120	18%	4	\$24.97	Bachelor's Degree; Military	x	x	x	x	x			CER 
Bus Drivers, School (533022) Transport students or special clients, such as the elderly or persons with disabilities. Ensure adherence to safety rules. May assist passengers in boarding or exiting.	1,770	19%	71	\$11.54	Short-Term OJT; Military								RSC 
Bus Drivers, Transit and Intercity (533021) Drive bus or motor coach, including regular route operations, charters, and private carriage. May assist passengers with baggage. May collect fares or tickets.	430	19%	17	\$10.36	Moderate-Term OJT; Military								RSC 
Butchers and Meat Cutters (513021) Cut, trim, or prepare consumer-sized portions of meat for use or sale in retail establishments.	450	9%	14	\$14.55	Long-Term OJT; Apprenticeship								REC 
Camera Operators, TV/Video/Motion Picture (274031) Operate tv, video, or motion picture camera to photograph images or scenes for various purposes, such as TV broadcasts, advertising, video production, or motion pictures.	50	15%	2	\$14.14	Moderate-Term OJT; Apprenticeship; Military	x				x			ARE 
Cardiovascular Technologists and Technicians (292031) Conduct tests on pulmonary or cardiovascular systems of patients for diagnostic purposes.	180	48%	12	\$22.55	Associate Degree; Military	x	x	x	x	x	x		IRS 
Cargo and Freight Agents (435011) Expedite and route movement of incoming and outgoing cargo and freight shipments in airline, train, and trucking terminals, and shipping docks.	120	12%	4	\$17.54	Moderate-Term OJT; Apprenticeship; Military								CRE 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Carpenters (472031) Construct, erect, install, or repair structures and fixtures made of wood; building frameworks, including partitions, joists, studding, and rafters; wood stairways, window and door frames, and hardwood floors.	5,870	12%	168	\$16.90	Long-Term OJT; Apprenticeship; Military							
Carpet Installers (472041) Lay and install carpet from rolls or blocks on floors. Install padding and trim flooring materials.	350	16%	11	\$15.03	Moderate-Term OJT; Apprenticeship					x		
Cartographers and Photogrammetrists (171021) Collect, analyze, and interpret geographic info provided by geodetic surveys, aerial photos, & satellite data. Research, study, & prepare maps. May work with Geographic Info Systems.	40	21%	2	\$19.53	Bachelor's Degree; Apprenticeship; Military	x		x		x	x	
Cashiers (412011) Receive and disburse money in establishments other than financial institutions. Usually involves use of electronic scanners, cash registers, processing credit or debit card transactions and validating checks.	20,560	21%	1,429	\$8.56	Short-Term OJT (brief demo)		x		x	x		
Cement Masons and Concrete Finishers (472051) Smooth and finish surfaces of poured concrete, such as floors, walks, sidewalks, roads, or curbs using a variety of hand and power tools..	300	28%	15	\$15.40	Moderate-Term OJT; Apprenticeship; Military						x	
Chefs and Head Cooks (351011) Direct (may assist) in the preparation, seasoning, and cooking of salads, soups, fish, meats, vegetables, desserts, or other foods. May plan and price menu items, order supplies, and keep records.	1,150	21%	58	\$16.58	Related Experience		x		x	x		
Chemical Engineers (172041) Design chemical plant equipment and devise processes for manufacturing chemicals and products by applying principles and technology of chemistry, physics, and engineering.	80	5%	2	\$37.17	Bachelor's Degree; Military; NH Lic	x		x	x	x	x	
Chemical Equipment Operators and Tenders (519011) Operate or tend equip (devulcanizers, steam-jacketed kettles, and reactor vessels) to control chemical changes/reactions in the processing of industrial/consumer products.	180	8%	8	\$15.05	Moderate-Term OJT; Apprenticeship						x	
Chemical Technicians (194031) Conduct chemical/phys lab tests to assist scientists in making qualitative/quantitative analyses of solids/liquids/ gaseous materials for purposes, such as research and dev of new products.	170	18%	7	\$18.59	Associate Degree; Apprenticeship; Military	x	x	x		x	x	
Chemists (192031) Conduct qualitative and quantitative chemical analyses or chemical experiments in laboratories for quality or process control or to develop new products or knowledge.	170	27%	11	\$28.60	Bachelor's Degree; Military	x	x	x	x	x	x	
Chief Executives (111011) Provide the overall direction of organizations within the guidelines set up by a board of directors or similar governing body. Plan, direct, or coordinate operational activities at the highest level of management.	3,240	20%	125	\$64.35	Degree plus Related Experience; Military	x	x	x	x	x		
Child Care Workers (399011) Attend to children at schools, businesses, private households, and child care institutions. Perform a variety of tasks, such as dressing, feeding, bathing, and overseeing play.	3,840	18%	175	\$8.65	Short-Term OJT; Apprenticeship; NH Lic		x		x			
Child, Family, and School Social Workers (211021) Provide social services and assistance to improve the social/psychological functioning of children/their families-maximize the family well-being and academic functioning of children.	810	24%	34	\$18.10	Bachelor's Degree; NH Lic	x	x	x	x			
Chiropractors (291011) Adjust spinal column and other articulations of the body to correct abnormalities believed to be caused by interference with the nervous system. Examine patient to determine nature and extent of disorder.	210	21%	9	\$37.36	First Prof Degree; Military; NH Lic	x	x	x	x		x	
Choreographers (272032) Create and teach dance. May direct and stage presentations.	30	21%	3	\$23.57	Related Experience	x			x			
Civil Engineering Technicians (173022) Apply theory and principles of civil engineering in planning, designing, and overseeing construction and maintenance of structures and facilities.	160	17%	6	\$19.71	Associate Degree; Military	x	x	x	x	x	x	
Civil Engineers (172051) Perform engineering duties in planning, designing, and overseeing construction and maintenance of building structures, and facilities, such as roads, airports, bridges, dams, pipelines, and power plants.	940	14%	28	\$29.21	Bachelor's Degree; Military; NH Lic	x	x	x	x	x	x	
Claims Adjusters, Examiners, and Investigators (131031) Review settled claims to determine payments/settlements are made in accordance with company practices and procedures, ensuring proper methods have been followed.	730	14%	19	\$21.84	Long-Term OJT; NH Lic	x	x	x	x	x		
Cleaners of Vehicles and Equipment (537061) Wash or otherwise clean vehicles, machinery, and other equipment. Use such materials as water, cleaning agents, brushes, cloths, and hoses.	1,070	12%	50	\$10.76	Short-Term OJT (brief demo)							
Cleaning/Washing/Metal Pickling Equip Oper/Tenders (519192) Operate or tend machines to wash or clean products, such as barrels or kegs, glass items, tin plate, food, pulp, coal, plastic, or rubber, to remove impurities.	120	18%	6	\$12.83	Moderate-Term OJT (1-12 months)							

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Clergy (212011) Conduct religious worship and perform other spiritual functions associated with beliefs and practices of religious faith or denomination. Provide spiritual and moral guidance and assistance to members.	910	9%	27	\$20.60	First Prof Degree; Military	x	x	x	x			SAE 
Clinical, Counseling, and School Psychologists (193031) Diagnose and treat mental disorders; learning disabilities; and cognitive, behavioral, and emotional problems using individual, child, family, and group therapies.	710	33%	40	\$25.38	Doctorate; Military; NH Lic	x	x	x	x	x	x	ISA 
Coaches and Scouts (272022) Instruct or coach groups or individuals in the fundamentals of sports. Demonstrate techniques and methods of participation.	510	24%	22	\$38,627.00	Long-Term OJT (over 12 months)			x	x			ERS 
Coin, Vending, and Amusement Machine Servicers and Repairers (499091) Install, service, adjust, or repair coin, vending, or amusement machines including video games, juke boxes, pinball machines, or slot machines.	180	29%	9	\$14.15	Moderate-Term OJT; Apprenticeship							RCI 
Combined Food Prep/Serving Workers, Inc. Fast Food (353021) Perform duties which combine both food preparation and food service.	10,760	29%	773	\$8.25	Short-Term OJT; Military		x	x	x	x		REC 
Commercial and Industrial Designers (271021) Develop and design manufactured products, such as cars, home appliances, and children's toys. Combine artistic talent with research on product use, marketing, and materials.	180	17%	5	\$25.74	Bachelor's Degree; Apprenticeship	x	x	x	x	x	x	ARE 
Compensation, Benefits, & Job Analysis Specialists (131072) Conduct programs of compensation and benefits and job analysis for employer. May specialize in specific areas, such as position classification and pension programs.	250	28%	11	\$20.32	Bachelor's Degree; Military	x	x	x	x	x		ICE 
Compliance Officers Ex. Ag/Const/Health/Trans (131041) Examine, evaluate, and investigate eligibility for or conformity with laws and regulations governing contract compliance of licenses and permits.	400	11%	13	\$21.14	Long-Term OJT; Apprenticeship; Military	x	x	x	x			CER 
Computer Operators (439011) Monitor and control electronic computer and peripheral electronic data processing equipment to process business, scientific, engineering, and other data according to operating instructions.	600	-16%	13	\$15.90	Moderate-Term OJT; Apprenticeship; Military	x			x			RCI 
Computer Programmers (151021) Convert project specifications and statements of problems and procedures to detailed logical flow charts for coding into computer language. Develop/write computer programs.	1,630	7%	50	\$28.10	Bachelor's Degree; Apprenticeship; Military	x	x	x	x	x		IRC 
Computer Software Engineers, Applications (151031) Develop, create, and modify general computer applications software or specialized utility programs. Analyze user needs and develop software solutions.	3,020	56%	200	\$37.11	Bachelor's Degree; Military	x	x	x	x	x	x	RIC 
Computer Software Engineers, Systems Software (151032) Research, design, develop, and test operating systems-level software, compilers, and network distribution software for numerous different computer applications.	740	48%	42	\$40.20	Bachelor's Degree; Military	x	x	x	x	x	x	RIC 
Computer Support Specialists (151041) Provide technical assistance to computer system users. Answer questions or resolve computer problems for clients in person, via telephone or from remote location.	1,650	33%	75	\$19.50	Associate Degree; Military	x	x	x	x	x	x	ICR 
Computer Systems Analysts (151051) Analyze science, engineering, business, and all other data processing problems for application to electronic data processing systems. Analyze user requirements, procedures, and problems.	1,690	34%	76	\$33.70	Bachelor's Degree; Military	x	x	x	x			ICR 
Computer/Automated Teller/Office Machine Repairers (492011) Repair, maintain, or install computers, word processing systems, automated teller machines, and electronic office machines.	630	22%	22	\$17.83	Postsec Voc Award; Apprenticeship; Military	x						RCE 
Computer-Controlled Mach Tool Operers, Metal/Plastic (514011) Operate computer-controlled machines or robots to perform one or more machine functions on metal or plastic work pieces.	1,190	9%	31	\$15.24	Moderate-Term OJT; Apprenticeship; Military							RCI 
Conservation Scientists (191031) Manage, improve, and protect natural resources to maximize their use without damaging the environment.	60	7%	2	\$24.08	Bachelor's Degree; Apprenticeship; NH Lic	x	x		x		x	IRS 
Construction and Building Inspectors (474011) Inspect structures using engineering skills to determine structural soundness and compliance with specifications, building codes, and other regulations.	270	18%	11	\$18.76	Related Experience; Apprenticeship; Military	x	x	x	x	x	x	CRI 
Construction Laborers (472061) Perform tasks involving physical labor at building, highway, and heavy construction projects, tunnel and shaft excavations, and demolition sites.	3,760	18%	117	\$12.38	Moderate-Term OJT; Apprenticeship							RCE 
Control/Valve Installers & Repairers Ex. Mech Door (499012) Install, repair, and maintain mechanical regulating and controlling devices, such as electric meters, gas regulators, thermostats, safety and flow valves, etc.	90	21%	4	\$18.30	Moderate-Term OJT; Apprenticeship; Military							RCI 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Conveyor Operators and Tenders (537011) Control or tend conveyors or conveyor systems that move materials or products to and from stockpiles, processing stations, departments, or vehicles. May control speed and routing of materials or products.	120	13%	5	\$14.62	Short-Term OJT; Apprenticeship							RCI 
Cooks, Fast Food (352011) Prepare and cook food in a fast food restaurant with a limited menu. Duties are limited to preparation of a few basic items and normally involve operating large-volume single-purpose cooking equipment.	1,180	11%	50	\$8.34	Short-Term OJT; Apprenticeship		x					RCE 
Cooks, Institution and Cafeteria (352012) Prepare and cook large quantities of food for institutions, such as schools, hospitals, or cafeterias.	1,630	7%	61	\$11.07	Moderate-Term OJT; Apprenticeship; Military					x		RCS 
Cooks, Restaurant (352014) Prepare, season, and cook soups, meats, vegetables, desserts, or other foodstuffs in restaurants. May order supplies, keep records and accounts, price items on menu, or plan menu.	3,780	22%	201	\$10.89	Long-Term OJT; Apprenticeship							REA 
Cooks, Short Order (352015) Prepare and cook to order a variety of foods that require only a short preparation time. May take orders from customers and serve patrons at counters or tables.	1,470	13%	65	\$9.06	Short-Term OJT (brief demo)		x					REC 
Correctional Officers and Jailers (333012) Guard inmates in penal or rehabilitative institution in accordance with established regulations and procedures. May guard prisoners in transit between points.	1,020	10%	32	\$15.07	Moderate-Term OJT; Apprenticeship; Military; NH Lic				x			RSE 
Cost Estimators (131051) Prepare cost estimates for product manufacturing, construction projects, or services to aid management in bidding on or determining price of product or service. May specialize by service or product.	760	20%	32	\$24.53	Related Experience	x	x	x	x	x		CES 
Counter and Rental Clerks (412021) Receive orders for repairs, rentals, and services. May describe available options, compute cost, and accept payment.	2,370	26%	153	\$9.65	Short-Term OJT (brief demo)	x	x	x	x	x		CER 
Counter Attendants, Cafeteria/Food Concession (353022) Serve food to diners at counter or from a steam table.	2,290	21%	196	\$8.51	Short-Term OJT (brief demo)		x					RSE 
Couriers and Messengers (435021) Pick up and carry messages, documents, packages, and other items between offices or departments within an establishment or to other business concerns.	470	8%	15	\$10.25	Short-Term OJT; Military	x	x	x	x			RCE 
Court, Municipal, and License Clerks (434031) Perform clerical duties in courts of law, municipalities, and govt licensing agencies and bureaus. May issue licenses or permits; record data, administer tests, or collect fees.	410	10%	13	\$12.65	Short-Term OJT (brief demo)	x	x	x				CES 
Crane and Tower Operators (537021) Operate mechanical boom and cable or tower and cable equipment to lift and move materials, machines, or products in many directions.	100	20%	4	\$20.92	Moderate-Term OJT; Apprenticeship; Military							RCI 
Credit Analysts (132041) Analyze current credit data and financial statements of individuals or firms to determine the degree of risk involved in extending credit or lending money. Prepare reports for use in decision-making.	250	16%	8	\$22.16	Bachelor's Degree	x	x	x	x	x		CEI 
Crossing Guards (339091) Guide or control vehicular or pedestrian traffic at such places as streets, schools, railroad crossings, or construction sites.	450	25%	25	\$9.93	Short-Term OJT (brief demo)				x			SRC 
Customer Service Representatives (434051) Interact with customers to provide information in response to inquiries about products and services and to handle and resolve complaints.	7,890	25%	311	\$13.80	Moderate-Term OJT (1-12 months)	x	x	x	x			CES 
Cut/Punch/Press Mach Set/Oper/Tend, Metal/Plastic (514031) Set up, operate, or tend machines to saw, cut, shear, slit, punch, crimp, notch, bend, or straighten metal or plastic material.	1,490	10%	48	\$12.54	Moderate-Term OJT; Apprenticeship							RCI 
Cutters and Trimmers, Hand (519031) Use hand tools or hand-held power tools to cut and trim a variety of manufactured items, such as carpet, fabric, stone, glass, or rubber.	70	11%	3	\$11.18	Short-Term OJT; Apprenticeship	x						RCI 
Cutting/Slicing Machine Setters/Operator/Tenders (519032) Set up, operate, or tend machines that cut or slice materials, such as glass, stone, cork, rubber, tobacco, food, paper, or insulating material.	490	2%	11	\$13.54	Moderate-Term OJT; Apprenticeship							RCI 
Data Entry Keyers (439021) Operate data entry device, such as keyboard or photo composing perforator. Duties may include verifying data and preparing materials for printing.	1,430	-8%	34	\$11.20	Moderate-Term OJT; Apprenticeship							CRE 
Database Administrators (151061) Coordinate changes to computer databases, test and implement the database applying knowledge of database management systems. May plan, coordinate, and implement security measures.	310	45%	17	\$31.62	Bachelor's Degree; Military	x	x	x	x	x		ICR 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
Demonstrators and Product Promoters (419011) Demonstrate merchandise and answer questions for the purpose of creating public interest in buying the product. May sell demonstrated merchandise.	590	34%	33	\$12.31	Moderate-Term OJT (1-12 months)	x	x	x	x			ERS 
Dental Assistants (319091) Assist dentist, set up patient and equipment, and keep records.	1,270	47%	96	\$14.89	Moderate-Term OJT; Apprenticeship; Military		x		x			SRE 
Dental Hygienists (292021) Clean teeth and examine oral areas, head, and neck for signs of oral disease. May educate patients on oral hygiene, take and develop X-rays, or apply fluoride or sealants.	820	46%	45	\$30.10	Associate Degree; Military; NH Lic	x	x		x	x		SCR 
Dental Laboratory Technicians (519081) Construct and repair full or partial dentures or dental appliances.	260	7%	8	\$14.86	Long-Term OJT; Apprenticeship; Military	x				x		RIC 
Dentists (291020) Diagnose and treat diseases, injuries, and malformations of teeth and gums and related oral structures. May treat diseases of nerve, pulp, and other dental tissues affecting vitality of teeth.	770	14%	24	\$74.29	First Prof Degree; Military; NH Lic	x	x	x	x	x	x	I 
Desktop Publishers (439031) Format typescript and graphic elements using computer software to produce publication-ready material.	260	26%	13	\$14.99	Postsec Voc Award; Apprenticeship; Military	x						RAC 
Detectives and Criminal Investigators (333021) Conduct investigations related to suspected violations of Federal, State, or local laws to prevent or solve crimes.	340	15%	14	\$23.04	Related Experience; Military; NH Lic	x	x	x	x			ECS 
Diagnostic Medical Sonographers (292032) Produce ultrasonic recordings of internal organs for use by physicians.	150	28%	7	\$24.90	Associate Degree; Military	x	x	x	x	x	x	
Dietetic Technicians (292051) Assist dietitians in the provision of food service and nutritional programs. Under the supervision of dietitians, may plan and produce meals, teach principles of food and nutrition, or counsel individuals.	100	21%	3	\$12.62	Moderate-Term OJT (1-12 months)	x	x	x	x	x	x	SRI 
Dietitians and Nutritionists (291031) Plan and conduct food service or nutritional programs to assist in the promotion of health and control of disease.	390	22%	19	\$20.45	Bachelor's Degree; Military; NH Lic	x	x	x	x	x	x	IES 
Dining Room/Cafeteria Attend & Bartender Helpers (359011) Facilitate food service. Some services performed: clean tables, carry dirty dishes, replace soiled table linens; set tables; replenish supply of clean linens and dishes.	1,450	19%	76	\$7.47	Short-Term OJT (brief demo)							RSE 
Dishwashers (359021) Clean dishes, kitchen, food preparation equipment, or utensils.	2,640	14%	125	\$7.57	Short-Term OJT (brief demo)							RCS 
Dispatchers-Except Police, Fire, and Ambulance (435032) Schedule and dispatch workers, equipment, or vehicles for conveyance of materials, freight, or passengers, or for services rendered outside the place of business.	590	14%	21	\$15.10	Moderate-Term OJT; Apprenticeship	x	x	x	x			CRE 
Dispatchers-Police, Fire, and Ambulance (435031) Operate radio, telephone, or computer equipment to receive reports of crimes, fires, and police and medical emergencies and relay information or orders to proper officials.	580	14%	20	\$14.25	Moderate-Term OJT; Apprenticeship		x	x	x			SCR 
Driver/Sales Workers (533031) Drive truck or other vehicle over established routes or within an established territory and sell goods, such as food products, or pick up and deliver items, such as laundry.	1,350	13%	40	\$13.83	Short-Term OJT (brief demo)				x	x		ERS 
Drywall and Ceiling Tile Installers (472081) Apply plasterboard/other wallboard to ceilings and walls of buildings. Apply or mount acoustical tiles or blocks, strips, or sheets to ceilings and walls of buildings to reduce or reflect sound.	210	22%	8	\$16.86	Moderate-Term OJT; Apprenticeship; Military							RCE 
Earth Drillers, Except Oil and Gas (475021) Operate a variety of drills-such as rotary and pneumatic-to tap sub-surface water and salt deposits, to remove core samples during mineral exploration or soil testing.	250	17%	9	\$17.18	Moderate-Term OJT; Apprenticeship; Military; NH Lic							RCE 
Editors (273041) Perform variety of editorial duties, such as laying out, indexing, and revising content of written materials, in preparation for final publication. Include technical editors.	470	25%	23	\$22.26	Bachelor's Degree; Military	x		x	x			ASE 
Education - Instructional Coordinators (259031) Develop instructional material, coordinate educational content, and incorporate current technology in specialized fields that provide guidelines to educators and instructors.	270	29%	12	\$23.31	Master's Degree; Military	x	x	x	x			SIA 
Education Administrators, Elementary/Secondary (119032) Plan, direct, or coordinate the academic, clerical, or auxiliary activities of public or private elementary or secondary level schools.	960	22%	45	\$67,994.00	Degree plus Related Experience; NH Lic	x	x	x	x			SEI 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
<i>Education Administrators, Postsecondary</i> (119033) Plan, direct, or coordinate research, instructional, student administration and services, and other educational activities at postsecondary institutions.	620	22%	29	\$33.46	Degree plus Related Experience	x	x	x	x	x		EIS 
<i>Education Administrators, Preschool & Child Care Center/Program</i> (119031) Plan, direct, or coordinate the academic and nonacademic activities of preschool and child care centers or programs.	220	27%	11	\$17.32	Degree plus Related Experience	x	x	x	x			SEI 
<i>Educational, Vocational, and School Counselors</i> (211012) Counsel individuals and provide group educational and vocational guidance services.	1,030	14%	38	\$20.96	Master's Degree; Apprenticeship	x	x	x	x			SAE 
<i>Educator - Health Educators</i> (211091) Promote, maintain, and improve individual and community health by assisting individuals and communities to adopt healthy behaviors.	190	28%	8	\$17.19	Master's Degree	x	x	x	x			SIE 
<i>Elec/Electronic Repairers, Commercial/Indust Equip</i> (492094) Repair, test, adjust, or install electronic equipment, such as industrial controls, transmitters, and antennas.	340	9%	11	\$19.03	Postsec Voc Award; Apprenticeship; Military	x	x			x	x	RIC 
<i>Electric Motor, Power Tool, and Related Repairers</i> (492092) Repair, maintain, or install electric motors, wiring, or switches.	100	6%	4	\$14.43	Postsec Voc Award; Apprenticeship; Military							RCI 
<i>Electrical and Electronic Engineering Technicians</i> (173023) Apply electrical and electronic theory and related knowledge to design, build, repair, calibrate, and modify electrical components, circuitry, controls, and machinery.	1,220	8%	36	\$20.40	Associate Degree; Apprenticeship	x				x		RIC 
<i>Electrical and Electronic Equipment Assemblers</i> (512022) Assemble or modify electrical or electronic equipment, such as computers, test equipment telemetering systems, electric motors, and batteries.	4,140	-19%	98	\$12.48	Short-Term OJT; Apprenticeship	x				x	x	RCI 
<i>Electrical Engineers</i> (172071) Design, develop, test, or supervise the manufacturing and installation of electrical equipment, components, or systems for commercial, industrial, military, or scientific use.	830	-5%	16	\$37.01	Bachelor's Degree; Military; NH Lic	x	x	x	x	x	x	RIC 
<i>Electrical Power-Line Installers and Repairers</i> (499051) Install or repair cables or wires used in electrical power or distribution systems. May erect poles and light or heavy duty transmission towers.	540	10%	22	\$23.17	Long-Term OJT; Apprenticeship; Military						x	RCI 
<i>Electricians</i> (472111) Install, maintain, and repair electrical wiring, equipment, and fixtures. Ensure that work is in accordance with relevant codes. May install or service street lights, intercom systems, or electrical control systems.	2,500	26%	114	\$18.80	Long-Term OJT; Apprenticeship; Military; NH Lic	x				x	x	RIC 
<i>Electromechanical Equipment Assemblers</i> (512023) Assemble or modify electromechanical equipment or devices, such as gyros, dynamometers, magnetic drums, tape drives, brakes, control linkage, actuators, and appliances.	1,130	-10%	27	\$13.27	Short-Term OJT; Apprenticeship					x		RCI 
<i>Electro-Mechanical Technicians</i> (173024) Operate, test, and maintain unmanned, automated, servo-mechanical, or electromechanical equipment. May operate unmanned submarines, aircraft, or other equipment at worksites.	370	25%	17	\$19.99	Associate Degree; Apprenticeship; Military	x				x	x	RIC 
<i>Electronic Home Entertain Equip Install/Repairers</i> (492097) Repair, adjust, or install audio or television receivers, stereo systems, camcorders, video systems, or other electronic home entertainment equipment.	110	15%	4	\$17.04	Postsec Voc Award; Apprenticeship; Military	x	x	x	x	x	x	RCI 
<i>Electronics Engineers, Except Computer</i> (172072) Research, design, develop, and test electronic components and systems for commercial, industrial, military, or scientific use.	530	11%	16	\$38.28	Bachelor's Degree; Military; NH Lic	x	x	x	x	x	x	IRC 
<i>Eligibility Interviewers, Government Programs</i> (434061) Determine eligibility of persons applying to receive assistance from government programs and agency resources, such as welfare, unemployment benefits, social security, etc.	320	9%	12	\$13.62	Moderate-Term OJT (1-12 months)	x	x	x	x			CSE 
<i>Emergency Medical Technicians and Paramedics</i> (292041) Assess injuries, administer emergency medical care, and extricate trapped individuals. Transport injured or sick persons to medical facilities.	840	38%	42	\$13.38	Postsec Voc Award; Apprenticeship; Military; NH Lic	x	x	x	x			SRI 
<i>Employment, Recruitment, and Placement Specialists</i> (131071) Recruit and place workers.	700	33%	34	\$24.00	Bachelor's Degree; Apprenticeship; Military	x	x	x	x			SEC 
<i>Environmental Engineers</i> (172081) Design, plan, or perform engineering duties in the prevention/control/remediation of environmental health hazards. Work may include waste treatment, site remediation, or pollution control.	170	42%	10	\$29.99	Bachelor's Degree; Military; NH Lic	x	x	x	x	x	x	
<i>Environmental Science and Protection Technicians, Including Health</i> (194091) Performs lab/field tests to monitor the environment & investigate sources of pollution, including those that affect health.	80	39%	5	\$17.51	Associate Degree; Apprenticeship	x	x	x		x	x	IRC 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Environmental Scientists/Specialists, Incl. Health (192041) Conduct research or investigations for the purpose of identifying, abating, or eliminating sources of pollutants or hazards that affect the environment or population's health.	280	22%	11	\$24.58	Master's Degree; Apprenticeship; Military	x		x		x	x	IRC 
Excavating/Loading Machine & Dragline Operators (537032) Operate or tend machinery equipped with scoops, shovels, or buckets, to excavate and load loose materials.	500	17%	22	\$17.04	Moderate-Term OJT; Apprenticeship							RCI 
Executive Secretaries/Administrative Assistants (436011) Provide high-level administrative support by conducting research, preparing statistical reports, handling information requests, and performing clerical functions.	6,590	9%	183	\$16.33	Moderate-Term OJT; Military	x	x	x	x	x		CES 
Extrude/Draw Mach Set/Oper/Tenders, Metal/Plastic (514021) Set up, operate, or tend machines to extrude or draw thermoplastic or metal materials into tubes, rods, hoses, wire, bars, or structural shapes.	710	8%	30	\$13.05	Moderate-Term OJT; Apprenticeship							RCI 
Extrude/Form/Press/Compact Mach Set/Oper/Tenders (519041) Set up, operate, or tend machines, such as glass forming machines and plodder machines to shape and form products such as glassware, food, and rubber.	620	9%	21	\$14.27	Moderate-Term OJT; Apprenticeship							RCI 
Family and General Practitioners (291062) Diagnose, treat, and help prevent diseases and injuries that commonly occur in the general population.	810	28%	34	\$77.92	First Prof Degree; Military; NH Lic	x	x	x	x	x	x	ISE 
Farmworkers and Laborers, Crop, Nursery, and Greenhouse (452092) Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, and field crops. Uses various hand tools.	930	11%	36	\$9.55	Short-Term OJT (brief demo)							REI 
Farmworkers, Farm and Ranch Animals (452093) Attend to live farm, ranch, or aquacultural animals that may include cattle, sheep, swine, goats, horses and other equines, poultry, finfish, shellfish, and bees.	100	11%	4	\$11.44	Short-Term OJT; Apprenticeship							RCI 
Fashion Designers (271022) Design clothing and accessories. Create original garments or design garments that follow well established fashion trends. May develop the line of color and kinds of materials.	90	44%	5	\$30.78***	Bachelor's Degree; Apprenticeship	x	x	x	x	x		AER 
Fence Erectors (474031) Erect and repair metal and wooden fences and fence gates around highways, industrial establishments, residences, or farms, using hand and power tools.	160	17%	5	\$13.87	Moderate-Term OJT; Apprenticeship					x		RCE 
Film and Video Editors (274032) Edit motion picture soundtracks, film, and video.	30	30%	2	\$23.20***	Bachelor's Degree; Apprenticeship; Military	x	x		x			AER 
Financial Analysts (132051) Conduct quantitative analyses of information affecting investment programs of public or private institutions.	840	12%	22	\$31.18	Bachelor's Degree	x	x	x	x	x		ICE 
Financial Examiners (132061) Enforce or ensure compliance with laws and regulations governing financial and securities institutions and financial and real estate transactions.	110	5%	4	\$27.24	Bachelor's Degree	x	x	x	x	x		ESC 
Fire Fighters (332011) Control and extinguish fires or respond to emergency situations where life, property, or the environment is at risk. Duties may include fire prevention, emergency medical service, and hazardous material response.	1,370	13%	58	\$17.65	Long-Term OJT; Apprenticeship; Military; NH Lic		x		x			RSE 
Fire Inspectors and Investigators (332021) Inspect buildings to detect fire hazards and enforce local ordinances and State laws. Investigate and gather facts to determine cause of fires and explosions.	60	11%	3	\$20.03	Related Experience; Apprenticeship	x	x	x	x		x	CRI 
First-Line Supervisors/Managers of Farming, Fishing, and Forestry Workers (451011) Directly supervise and coordinate the activities of agricultural, forestry, aquacultural, and related workers.	130	17%	5	\$19.42	Related Experience		x		x			REC 
First-Line Supervisors/Managers, Construction Trades and Extraction Wkrs (471011) Directly supervise and coordinate activities of construction or extraction workers.	2,810	18%	98	\$23.72	Related Experience; Military; NH Lic	x	x	x	x			ERC 
Fitness Trainers and Aerobics Instructors (399031) Instruct or coach groups or individuals in exercise activities and the fundamentals of sports. Demonstrate techniques and methods of participation.	1,700	47%	119	\$12.02	Postsec Voc Award; Military		x		x			SRE 
Floral Designers (271023) Design, cut, and arrange live, dried, or artificial flowers and foliage.	590	24%	22	\$11.36	Moderate-Term OJT; Apprenticeship	x	x	x	x	x		ARE
Food Batchmakers (513092) Set up and operate equipment that mixes or blends ingredients used in the manufacturing of food products. Include candy makers and cheese makers.	310	31%	18	\$14.64	Short-Term OJT; Apprenticeship					x		RAC

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Food Cooking Machine Operators and Tenders (513093) Operate or tend cooking equipment, such as steam cooking vats, deep fry cookers, pressure cookers, kettles, and boilers, to prepare food products.	80	7%	3	\$11.19	Short-Term OJT (brief demo)	x				x		RCI 
Food Preparation Workers (352021) Perform a variety of food preparation duties other than cooking, such as preparing cold foods and shellfish, slicing meat, and brewing coffee or tea.	2,340	25%	141	\$8.98	Short-Term OJT; Military		x					RCE 
Food Servers, Nonrestaurant (353041) Serve food to patrons outside of a restaurant environment, such as in hotels, hospital rooms, or cars.	1,440	15%	69	\$8.83	Short-Term OJT (brief demo)		x					SRE 
Forensic Science Technicians (194092) Collect/identify/classify/analyze physical evidence related to criminal investigations. May serve as specialists in area of expertise (ballistics/fingerprinting/handwriting/biochemistry).	20	5%	1	\$22.22***	Associate Degree	x	x	x	x	x	x	ICR 
Foresters (191032) Manage forested lands for economic, recreational, and conservation purposes.	80	0%	2	\$25.97	Bachelor's Degree; NH Lic	x	x	x	x	x	x	RIE 
Forging Mach Setters/Opers/Tenders, Metal/Plastic (514022) Set up, operate, or tend forging machines to taper, shape, or form metal or plastic parts.	110	5%	3	\$15.96	Moderate-Term OJT; Apprenticeship	x						RCI 
Foundry Mold and Coremakers (514071) Make or form wax or sand cores or molds used in the production of metal castings in foundries	130	5%	4	\$14.03	Moderate-Term OJT; Apprenticeship					x		RCI 
Funeral Directors (119061) Perform various tasks to arrange/direct funeral services (ie: coordinating trans of body, interviewing authorized person(s) to arrange details, selecting pallbearers, procuring religious official, & providing trans for mourners.)	180	-5%	5	\$28.59	Associate Degree; Apprenticeship; Military; NH Lic	x	x		x			ESC 
General and Operations Managers (111021) Plan, direct, or coordinate the operations of organizations. Responsibilities include formulating policies, managing daily operations, and planning the use of materials and personnel.	10,910	21%	436	\$39.79	Degree plus Related Experience; Military	x	x	x	x	x	x	
Geoscientists, Except Hydrologists and Geographers (192042) Study the composition, structure, and other physical aspects of the earth. May use geological, physics, and mathematics knowledge in exploration.	50	28%	3	\$27.62	Master's Degree; Military; NH Lic	x		x	x	x	x	IRC 
Glaziers (472121) Install glass in windows, skylights, store fronts, and display cases, or on surfaces, such as building fronts, interior walls, ceilings, and tabletops.	260	14%	9	\$15.89	Long-Term OJT; Apprenticeship					x		RCE 
Graders and Sorters, Agricultural Products (452041) Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition.	80	17%	3	\$12.06	Related Experience							RCE 
Graphic Designers (271024) Design or create graphics to meet specific commercial or promotional needs, such as packaging, displays, or logos. May use a variety of mediums to achieve artistic or decorative effects.	800	29%	34	\$18.01	Bachelor's Degree; Apprenticeship; Military	x	x	x				AER 
Grind/Buff Mach Tool Set/Oper/Tend, Metal/Plastic (514033) Set up, operate, or tend grinding and related tools that remove excess material or burrs from surfaces, sharpen edges or corners, or polish metal or plastic work pieces.	820	3%	18	\$13.69	Moderate-Term OJT; Apprenticeship							RCI 
Grinding and Polishing Workers, Hand (519022) Grind, sand, or polish, using hand tools or hand-held power tools, a variety of metal, wood, stone, clay, plastic, or glass objects. Include chippers, buffers, and finishers.	500	8%	17	\$11.44	Moderate-Term OJT (1-12 months)							RCI 
Hairdressers, Hairstylists, and Cosmetologists (395012) Provide beauty services, such as shampooing, cutting, coloring, and styling hair, and massaging and treating scalp.	3,590	14%	120	\$10.56	Postsec Voc Award; Apprenticeship; NH Lic		x		x			EAS 
Hazardous Materials Removal Workers (474041) Identify/remove/pack/transport/dispose of hazardous materials Specialized trng/cert or a confined entry permit are generally required.	140	54%	12	\$15.54	Moderate-Term OJT; Military; NH Lic	x						RCI 
Health/Safety Engineers, Ex. Mine Safety Eng/Insp (172111) Promote worksite or product safety by applying knowledge of industrial processes, mechanics, chemistry, psychology, and industrial health and safety laws.	80	19%	4	\$27.45	Bachelor's Degree; Military; NH Lic	x		x	x	x	x	IER 
Heating/AC/Refrigeration Mechanics & Installers (499021) Install or repair heating, central air conditioning, or refrigeration systems, including oil burners, hot-air furnaces, and heating stoves.	1,370	29%	57	\$17.16	Long-Term OJT; Apprenticeship; Military							RCI 
Helpers-Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters (473011) Help brickmasons, blockmasons, stonemasons, or tile and marble setters by performing duties of lesser skill.	170	3%	8	\$13.19	Short-Term OJT; Apprenticeship							RCI 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
Helpers-Carpenters (473012) Help carpenters by performing duties of lesser skill. Duties include using, supplying or holding materials or tools, and cleaning work area and equipment.	300	15%	18	\$11.75	Short-Term OJT (brief demo)							RCI 
Helpers-Electricians (473013) Help electricians by performing duties of lesser skill. Duties include using, supplying or holding materials or tools, and cleaning work area and equipment.	280	18%	17	\$9.04	Short-Term OJT (brief demo)							RCI 
Helpers--Installation/Maintenance/Repair Workers (499098) Help installation, maintenance, and repair workers in maintenance, parts replacement, and repair of vehicles, industrial machinery, and electrical/electronic equip.	640	23%	37	\$11.55	Short-Term OJT; Apprenticeship							RCI 
Helpers-Painters, Paperhangers, Plasterers, and Stucco Masons (473014) Help painters, paperhangers, plasterers, or stucco masons by performing duties of lesser skill.	30	15%	1	\$9.58	Short-Term OJT (brief demo)							RCI 
Helpers-Pipelayers, Plumbers, Pipefitters, and Steamfitters (473015) Help plumbers, pipefitters, steamfitters, or pipelayers by performing duties of lesser skill.	200	11%	10	\$13.10	Short-Term OJT (brief demo)							RCI 
Highway Maintenance Workers (474051) Maintain highways, municipal and rural roads, airport runways, and rights-of-way. Duties include patching broken or eroded pavement, repairing guard rails, highway markers, and snow fences.	1,390	11%	36	\$13.10	Moderate-Term OJT; Military							REC 
Home Health Aides (311011) Provide routine, personal healthcare, such as bathing, dressing, or grooming, to elderly, convalescent, or disabled persons in the home of patients or in a residential care facility.	1,540	51%	98	\$10.41	Short-Term OJT (brief demo)		x			x		SRC 
Hosts/Hostesses, Restaurant/Lounge/Coffee Shop (359031) Welcome patrons, seat them at tables or in lounge, and help ensure quality of facilities and service.	1,780	23%	98	\$9.22	Short-Term OJT (brief demo)		x			x	x	ESR 
Hotel, Motel, and Resort Desk Clerks (434081) Accommodate hotel, motel, and resort patrons. Some duties include registering/assigning rooms to guests, issuing keys, transmitting and receiving messages, and keeping records.	1,000	24%	69	\$9.71	Short-Term OJT; Apprenticeship; Military		x	x		x	x	CES 
Human Resource Assistants, Ex. Payroll/Timekeeping (434161) Compile and keep personnel records. Record data such as employee address, weekly earnings, absences, amount of sales or production, and supervisory reports.	540	23%	24	\$13.89	Short-Term OJT; Military	x	x		x	x		CES 
Hydrologists (192043) Research the distribution, circulation, and physical properties of underground/surface waters; study precipitation, its rate of soil infiltration, its movement, and its return to the ocean and atmosphere.	70	24%	3	\$29.28	Master's Degree; Military	x			x		x	IRC 
Industrial Engineering Technicians (173026) Apply engineering theory and principles to problems of industrial layout or manufacturing production, usually under the direction of engineering staff.	320	6%	9	\$18.32	Associate Degree; Apprenticeship	x	x		x	x	x	ICR 
Industrial Engineers (172112) Design, develop, test, and evaluate integrated systems for managing industrial production processes including human work factors, quality/inventory control, logistics and material flow, & cost analysis.	780	15%	30	\$31.20	Bachelor's Degree; Military; NH Lic	x	x		x	x	x	EIR 
Industrial Machinery Mechanics (499041) Repair, install, adjust, or maintain industrial production and processing machinery or refinery and pipeline distribution systems.	1,550	6%	40	\$19.49	Long-Term OJT; Apprenticeship; Military							RIC 
Industrial Truck and Tractor Operators (537051) Operate industrial trucks or tractors equipped to move materials around a warehouse, storage yard, factory, construction site, or similar location.	1,630	11%	49	\$13.06	Short-Term OJT; Military							RCE 
Inspectors, Testers, Sorters, Samplers, & Weighers (519061) Inspect, test, sort, sample, or weigh nonagricultural raw materials or processed, machined, fabricated, or assembled parts or products for defects, wear, and deviations.	3,170	4%	85	\$14.44	Moderate-Term OJT; Apprenticeship; Military						x	RCI 
Insurance Appraisers, Auto Damage (131032) Appraise auto/other vehicle damage to determine cost of repair for insurance claim settlement and seek agreement with automotive repair shop on cost of repair.	50	17%	2	\$21.75	Long-Term OJT (over 12 months)	x	x		x	x		CRE 
Insurance Claims and Policy Processing Clerks (439041) Process new insurance policies, modifications to existing policies, and claim forms.	950	3%	18	\$13.15	Moderate-Term OJT (1-12 months)	x			x		x	CES
Insurance Sales Agents (413021) Sell life, property, casualty, health, automotive, or other types of insurance. May refer clients to independent brokers, work as independent broker, or be employed by an insurance company.	1,070	8%	35	\$28.65	Bachelor's Degree; NH Lic	x	x		x	x		ESC
Insurance Underwriters (132053) Review individual applications for insurance to evaluate degree of risk involved and determine acceptance of applications.	430	10%	12	\$23.66	Bachelor's Degree	x			x		x	CEI








Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
Interior Designers (271025) Plan, design, and furnish interiors of residential, commercial, or industrial buildings.	140	27%	6	\$17.64	Bachelor's Degree; Apprenticeship		x		x	x		AER 
Internists, General (291063) Diagnose and provide non-surgical treatment of diseases and injuries of internal organ systems. Provide care mainly for adults who have a wide range of problems associated with the internal organs.	260	29%	12	\$88.56	First Prof Degree; Military; NH Lic	x	x	x	x	x	x	ISE 
Interviewers, Except Eligibility and Loan (434111) Interview persons by telephone, mail, in person, or by other means for the purpose of completing forms, applications, or questionnaires.	860	35%	52	\$11.84	Short-Term OJT (brief demo)	x	x		x			CSE 
Janitors/Cleaners, Ex. Maids/Housekeeping Cleaners (372011) Keep buildings in clean and orderly condition. Perform heavy cleaning duties, such as cleaning floors, shampooing rugs, washing walls, and removing rubbish.	8,370	18%	310	\$10.46	Short-Term OJT; Apprenticeship							RCS 
Jewelers and Precious Stone and Metal Workers (519071) Design, fabricate, adjust, repair, or appraise jewelry, gold, silver, other precious metals, or gems.	90	17%	4	\$15.02	Postsec Voc Award; Apprenticeship							RCE 
Job Printers (515021) Set type according to copy; operate press to print job order; and read proof for errors and clarity of impression, and correct imperfections.	250	2%	7	\$16.04	Long-Term OJT; Apprenticeship	x						RCE 
Laborers & Freight/Stock/Material Movers, Hand (537062) Manually move freight, stock, or other materials or perform other unskilled general labor. Include all unskilled manual laborers not elsewhere classified.	5,360	7%	210	\$10.62	Short-Term OJT; Military							RCE 
Landscape Architects (171012) Plan and design land areas for such projects as parks and other recreational facilities, airports, highways, hospitals, schools, land subdivisions, and commercial, industrial, and residential sites.	180	35%	8	\$25.59	Bachelor's Degree	x	x	x	x	x	x	RAI 
Landscaping and Groundskeeping Workers (373011) Landscape or maintain grounds of property using hand or power tools or equipment. Workers typically perform a variety of tasks, such as mowing, trimming, and planting.	4,510	22%	199	\$11.67	Short-Term OJT; Apprenticeship							RIA 
Lathe/Turn Mach Tool Set/Oper/Tend, Metal/Plastic (514034) Set up, operate, or tend lathe and turning machines to turn, bore, thread, form, or face metal or plastic materials, such as wire, rod, or bar stock.	570	2%	12	\$13.50	Moderate-Term OJT; Apprenticeship					x		RCI 
Laundry and Dry-Cleaning Workers (516011) Operate or tend washing or dry-cleaning machines to wash or dry-clean industrial or household articles, such as cloth garments, suede, leather, furs, blankets, draperies, fine linens, & rugs.	880	12%	34	\$9.63	Moderate-Term OJT; Apprenticeship; Military							RCI 
Lawyers (231011) Represent clients in criminal and civil litigation and other legal proceedings, draw up legal documents, and manage or advise clients on legal transactions. May specialize in a single area or may practice broadly.	2,360	11%	56	\$43.47	First Prof Degree; Military; NH Lic	x	x	x	x			ECI 
Lay-Out Workers, Metal and Plastic (514192) Lay out reference points and dimensions on metal or plastic stock or workpieces, such as sheets, plates, tubes, structural shapes, castings, or machine parts, for further processing.	50	19%	2	\$14.92**	Moderate-Term OJT; Apprenticeship; Military	x				x		RCI 
Legal Secretaries (436012) Perform secretarial duties utilizing legal terminology, procedures, and documents. Prepare legal papers and correspondence, such as summonses, complaints, motions, and subpoenas.	1,080	15%	37	\$13.93	Postsec Voc Award; Apprenticeship; Military	x	x	x	x			CEI 
Legislators (111031) Develop laws and statutes at the Federal, State, or local level. Includes only elected officials.	400	13%	10	\$6.26	Degree plus Related Experience	x	x	x	x	x	x	
Librarians (254021) Administer libraries and perform related library services. Work in a variety of settings, including public libraries, schools, universities, museums, corporations, government agencies, and law firms.	840	10%	29	\$19.87	Master's Degree; NH Lic	x	x	x	x			ACI 
Library Assistants, Clerical (434121) Compile records, sort and shelve books, and issue and receive library materials such as pictures, cards, slides and microfilm.	830	14%	46	\$9.40	Short-Term OJT (brief demo)	x	x		x			CRS 
Library Technicians (254031) Assist librarians by helping readers in the use of library catalogs, databases, and indexes to locate books and other materials; answering questions that require only brief consultation of standard reference.	770	17%	42	\$12.16	Short-Term OJT (brief demo)	x	x	x	x			CSR 
Licensed Practical and Licensed Vocational Nurses (292061) Care for ill, injured, convalescent, or disabled persons in hospitals, nursing homes, clinics, private homes, group homes, and similar institutions.	2,000	25%	93	\$17.11	Postsec Voc Award; Apprenticeship; Military; NH Lic	x	x	x	x			SRI 
Loan Counselors (132071) Provide guidance to prospective loan applicants who have problems qualifying for traditional loans. Guidance may include determining best type of loan/explaining loan requirements or restrictions.	120	14%	4	\$18.92	Bachelor's Degree	x	x		x	x		ESC 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Loan Interviewers and Clerks (434131) Interview loan applicants to elicit information; investigate applicants' backgrounds and verify references; prepare loan request papers; and forward documents to appraisal department.	840	-20%	12	\$13.98	Short-Term OJT (brief demo)	x	x	x	x	x		CES 
Loan Officers (132072) Evaluate, authorize, or recommend approval of commercial, real estate, or credit loans. Advise borrowers on financial status and methods of payments.	890	7%	20	\$35.12	Bachelor's Degree	x	x		x	x		ESC 
Locksmiths and Safe Repairers (499094) Repair and open locks; make keys; change locks and safe combinations; and install and repair safes.	60	23%	3	\$16.55	Moderate-Term OJT; Apprenticeship; Military							RCI 
Lumberjack (Fallers) (454021) Use axes or chainsaws to fell trees using knowledge of tree characteristics and cutting techniques to control direction of fall and minimize tree damage.	90	-7%	2	\$12.49**	Moderate-Term OJT; Apprenticeship					x		RCE 
Machinists (514041) Set up and operate a variety of machine tools to produce precision parts and instruments. Include precision instrument makers who fabricate, modify, or repair mechanical instruments.	2,510	6%	75	\$17.40	Long-Term OJT; Apprenticeship; Military	x			x	x		RIC 
Maids and Housekeeping Cleaners (372012) Perform any combination of light cleaning duties to maintain private households or commercial establishments, such as hotels, restaurants, and hospitals, in a clean and orderly manner.	5,000	16%	184	\$9.30	Short-Term OJT; Apprenticeship							RSC 
Maintenance and Repair Workers, General (499042) Perform work involving the skills of two or more maintenance or craft occupations to keep machines, mechanical equipment, or the structure of an establishment in repair.	4,720	20%	184	\$15.14	Moderate-Term OJT; Apprenticeship; Military							RCI 
Maintenance Workers, Machinery (499043) Lubricate machinery, change parts, or perform other routine machinery maintenance.	340	3%	9	\$15.19	Short-Term OJT; Apprenticeship; Military	x						RCI 
Management Analysts (131111) Conduct organizational studies and evaluations, design systems and procedures, conduct work simplifications and measurement studies, and prepare operations and procedures manuals.	1,740	53%	117	\$35.54	Degree plus Related Experience; Military	x	x	x	x	x		IEC 
Managers, Administrative Services (113011) Plan, direct, or coordinate supportive services of an organization, such as recordkeeping, mail distribution, telephone operator/receptionist, and other office support services.	1,250	20%	50	\$28.31	Degree plus Related Experience; Apprenticeship; Military	x		x	x	x		ECS 
Managers, Advertising and Promotions (112011) Plan and direct advertising policies/programs or produce collateral materials (posters, contests, coupons, or give-aways), to create extra interest in the purchase of a product or service.	520	33%	26	\$29.72	Degree plus Related Experience	x	x	x	x			AES 
Managers, Computer and Information Systems (113021) Plan, direct, or coordinate activities in such fields as electronic data processing, information systems, systems analysis, and computer programming.	1,350	34%	71	\$44.74	Degree plus Related Experience; Military	x	x	x	x	x		ECI 
Managers, Construction (119021) Plan, direct, coordinate, or budget, usually through subordinate supervisory personnel, activities concerned with the construction and maintenance of structures, facilities, and systems.	2,070	16%	71	\$35.16	Bachelor's Degree; Military	x	x	x	x	x		ERC 
Managers, Engineering (119041) Plan, direct, or coordinate activities in such fields as architecture and engineering or research and development in these fields.	1,130	13%	38	\$46.70	Degree plus Related Experience; Military	x	x	x	x	x	x	ERI 
Managers, Financial (113031) Plan, direct, and coordinate accounting, investing, banking, insurance, securities, and other financial activities of a branch, office, or department of an establishment.	3,510	18%	114	\$36.31	Degree plus Related Experience; Military	x	x	x	x	x		ECS 
Managers, Food Service (119051) Plan, direct, or coordinate activities of an organization or department that serves food and beverages.	2,580	16%	84	\$18.64	Related Experience; Apprenticeship; Military	x		x	x			ESC 
Managers, Human Resources (113040) Plan, direct, or coordinate activities such as employee selection, training, and evaluation; benefits, safety, and recreation programs; and wage schedules.	960	20%	35	\$31.35	Degree plus Related Experience; Military	x	x	x	x	x		ESC 
Managers, Industrial Production (113051) Plan, direct, or coordinate the work activities and resources necessary for manufacturing products in accordance with cost, quality, and quantity specifications.	1,130	8%	31	\$38.11	Bachelor's Degree; Apprenticeship; Military	x	x	x	x			ECR 
Managers, Lodging (119081) Plan, direct, or coordinate activities of an organization or department that provides lodging and other accommodations.	610	8%	15	\$17.39	Related Experience; Military		x		x			ECS 
Managers, Marketing (112021) Determine demand for products/services offered by a firm; Develop pricing strategies; Oversee product development or monitor trends that indicate the need for new products and services.	1,260	22%	50	\$41.85	Degree plus Related Experience	x	x	x	x			ECS 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Managers, Medical and Health Services (119111) Plan, direct, or coordinate medicine and health services in hospitals, clinics, managed care organizations, public health agencies, or similar organizations.	1,090	38%	62	\$34.16	Degree plus Related Experience; Military; NH Lic	x	x	x	x			
Managers, Natural Sciences (119121) Plan, direct, or coordinate activities in such fields as life sciences, physical sciences, mathematics, statistics, and research and development in these fields.	90	18%	4	\$41.69	Degree plus Related Experience; Military	x	x	x	x	x	x	
Managers, Property/Real Estate/Community Assoc (119141) Plan, direct, or coordinate selling, buying, leasing, or governance activities of commercial, industrial, or residential real estate properties.	780	24%	34	\$29.34	Bachelor's Degree	x	x	x	x	x		
Managers, Purchasing (113061) Plan, direct, or coordinate activities of buyers, purchasing officers, and related workers involved in purchasing materials, products, and services.	560	7%	16	\$34.99	Degree plus Related Experience; Military	x	x	x	x	x		
Managers, Sales (112022) Direct the distribution of a product/service to the customer. Coordinate distribution by establishing sales territories, quotas, and goals and establish training programs for sales reps. Analyze sales statistics.	1,820	31%	90	\$44.70	Degree plus Related Experience	x	x	x	x	x		
Managers, Social and Community Service (119151) Plan, organize, or coordinate the activities of a social service program or community outreach organization. Oversee program or organization's budget and policies.	570	29%	27	\$20.50	Bachelor's Degree	x	x	x	x			
Managers, Transportation, Storage, and Distribution (113071) Plan, direct, or coordinate transportation, storage, or distribution activities in accordance with governmental policies and regulations. Include logistics managers.	470	22%	20	\$32.49	Related Experience; Military	x	x	x	x			
Manicurists and Pedicurists (395092) Clean and shape customers' fingernails and toenails. May polish or decorate nails.	440	22%	19	\$9.37	Postsecondary Vocational Award		x		x			
Market Research Analysts (193021) Research market conditions in local, regional, or national areas to determine potential sales of a product or service.	610	24%	31	\$32.00	Master's Degree	x	x	x	x	x		
Mason-Brickmason & Blockmason (472021) Lay and bind materials, such as brick, structural tile, concrete block, cinder block, glass block, and terra-cotta block, with mortar and other substances to construct or repair structures.	410	15%	12	\$20.19	Long-Term OJT; Apprenticeship; Military					x		
Mason-Stonemason (472022) Build stone structures, such as piers, walls, and abutments. Lay walks, curbstones, or special types of masonry for vats, tanks, and floors.	130	14%	4	\$16.57	Long-Term OJT; Apprenticeship							
Massage Therapists (319011) Massage customers for hygienic or remedial purposes.	450	31%	23	\$24.95	Postsecondary Vocational Award	x	x	x	x	x	x	
Materials Engineers (172131) Evaluate materials and develop machinery and processes to manufacture materials for use in products that must meet specialized design and performance specifications.	260	0%	7	\$30.96	Bachelor's Degree; Apprenticeship; Military; NH Lic	x	x	x	x	x	x	
Mechanical Drafters (173013) Prepare detailed working diagrams of machinery and mechanical devices, including dimensions, fastening methods, and other engineering information.	330	1%	9	\$20.88	Postsec Voc Award; Apprenticeship	x	x	x	x	x		
Mechanical Engineering Technicians (173027) Apply theory and principles of mechanical engineering to modify, develop, and test machinery and equipment under direction of engineering staff or physical scientists.	390	5%	10	\$20.00	Associate Degree; Apprenticeship	x	x	x		x	x	
Mechanical Engineers (172141) Perform engineering duties in planning and designing tools, engines, machines, and other mechanical equipment. Oversee installation, operation, maintenance, and repair of such equipment.	1,590	5%	51	\$30.60	Bachelor's Degree; Apprenticeship; Military; NH Lic	x		x	x	x	x	
Mechanic-Motorcycles (493052) Diagnose, adjust, repair, or overhaul motorcycles, scooters, mopeds, dirt bikes, or similar motorized vehicles.	170	27%	8	\$15.73	Long-Term OJT; Apprenticeship		x					
Mechanic-Outdoor Power Equip/Other Small Engines (493053) Diagnose, adjust, repair, or overhaul small engines used to power lawn mowers, chain saws, and related equipment.	230	20%	11	\$13.72	Moderate-Term OJT; Apprenticeship; Military							
Mechanics and Automotive Service Technicians (493023) Diagnose, adjust, repair, or overhaul automotive vehicles.	5,040	16%	215	\$16.77	Postsec Voc Award; Apprenticeship; Military							
Mechanics-Bus and Truck, and Diesel Engine Specialists (493031) Diagnose, adjust, repair, or overhaul trucks, buses, and all types of diesel engines. Includes mechanics working primarily with automobile diesel engines.	1,110	19%	51	\$17.07	Postsec Voc Award; Apprenticeship; Military							




Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
<i>Mechanics-Farm Equipment</i> (493041) Diagnose, adjust, repair, or overhaul farm machinery and vehicles, such as tractors, harvesters, dairy equipment, and irrigation systems.	120	19%	5	\$16.06	Postsec Voc Award; Apprenticeship	x		x				RIE 
<i>Mechanics-Mobile Heavy Equipment, Except Engines</i> (493042) Diagnose/adjust/repair/overhaul mobile mechanical, hydraulic, and pneumatic equip (cranes/bulldozers/graders/etc) used in construction/logging/surface mining.	510	18%	20	\$17.55	Postsec Voc Award; Apprenticeship; Military							RCI 
<i>Mechanics-Motorboat</i> (493051) Repairs and adjusts electrical and mechanical equipment of gasoline or diesel powered inboard or inboard-outboard boat engines.	210	28%	11	\$15.09	Long-Term OJT; Apprenticeship; Military							RIE 
<i>Medical and Clinical Laboratory Technicians</i> (292012) Perform routine medical laboratory tests for the diagnosis, treatment, and prevention of disease. May work under the supervision of a medical technologist.	310	29%	17	\$16.20	Associate Degree; Apprenticeship					x	x	RIC 
<i>Medical and Clinical Laboratory Technologists</i> (292011) Perform complex medical laboratory tests for diagnosis, treatment, and prevention of disease. May train or supervise staff.	600	32%	35	\$21.27	Bachelor's Degree; Military	x	x	x	x		x	IRS 
<i>Medical and Public Health Social Workers</i> (211022) Provide persons, families, or vulnerable populations with the psychosocial support needed to cope with chronic/acute/terminal illnesses (Alzheimer's, cancer, or AIDS).	450	45%	28	\$19.03	Bachelor's Degree; NH Lic	x	x	x	x	x		SIA 
<i>Medical Assistants</i> (319092) Perform administrative and certain clinical duties under the direction of physician.	1,060	68%	92	\$12.73	Moderate-Term OJT; Apprenticeship; Military	x	x	x	x		x	SCR 
<i>Medical Equipment Preparers</i> (319093) Prepare, sterilize, install, or clean laboratory or healthcare equipment. May perform routine laboratory tasks and operate or inspect equipment.	220	35%	12	\$12.38	Short-Term OJT; Military							RCI 
<i>Medical Equipment Repairers</i> (499062) Test, adjust, or repair biomedical or electromedical equipment.	80	21%	4	\$20.52	Associate Degree; Apprenticeship; Military	x	x		x			RIC 
<i>Medical Records and Health Information Technicians</i> (292071) Compile, process, and maintain medical records of patients consistent with medical, admin, ethical, legal, and regulatory requirements of the health care system.	760	62%	58	\$13.35	Associate Degree; Apprenticeship; Military	x	x	x	x			CRI 
<i>Medical Scientists, Except Epidemiologists</i> (191042) Conduct research dealing with understanding human diseases/improvement of human health. Engage in research, production, technical writing, or related activities.	40	35%	2	\$27.26**	Doctorate	x	x	x	x	x	x	IRS 
<i>Medical Secretaries</i> (436013) Perform secretarial duties utilizing specific knowledge of medical terminology and hospital, clinic, or laboratory procedures.	2,720	21%	110	\$14.11	Postsec Voc Award; Apprenticeship	x	x	x	x			CEI 
<i>Meeting and Convention Planners</i> (131121) Coordinate activities of staff and convention personnel to make arrangements for group meetings and conventions.	120	21%	5	\$22.81	Bachelor's Degree		x	x	x	x		ECS 
<i>Mental Health and Substance Abuse Social Workers</i> (211023) Assess and treat individuals with mental, emotional, or substance abuse problems, including abuse of alcohol, tobacco, and/or other drugs.	280	37%	15	\$15.79	Master's Degree; Military; NH Lic	x	x	x	x	x		SIA 
<i>Mental Health Counselors</i> (211014) Counsel with emphasis on prevention. Work with individuals and groups to promote optimum mental health. Deals with various issues such as substance abuse, suicide, and marital problems.	340	33%	19	\$17.33	Master's Degree; NH Lic	x	x	x	x	x		SIA 
<i>Merchandise Displayers and Window Trimmers</i> (271026) Plan and erect commercial displays, such as those in windows and interiors of retail stores and at trade exhibitions.	570	21%	20	\$15.52	Moderate-Term OJT; Apprenticeship							ARE 
<i>Mill/Planing Mach Set/Opers/Tenders, Metal/Plastic</i> (514035) Set up, operate, or tend milling or planing machines to mill, plane, shape, groove, or profile metal or plastic work pieces.	240	0%	4	\$14.74	Moderate-Term OJT; Apprenticeship					x		RCI 
<i>Millwrights</i> (499044) Install, dismantle, or move machinery and heavy equipment according to layout plans, blueprints, or other drawings.	300	1%	7	\$19.23	Long-Term OJT; Apprenticeship							RIC 
<i>Mixing/Blending Machine Setter/Operators/Tenders</i> (519023) Set up, operate, or tend machines to mix or blend materials, such as chemicals, tobacco, liquids, color pigments, or explosive ingredients.	320	1%	8	\$14.14	Moderate-Term OJT; Apprenticeship							RCI 
<i>Model Makers, Metal and Plastic</i> (514061) Set up and operate machines, such as lathes, milling and engraving machines, and jig borers to make working models of metal or plastic objects. Include template makers.	80	16%	4	\$17.09	Moderate-Term OJT; Apprenticeship	x	x	x		x		RCI 


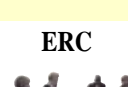







Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Mold/Coremake/Cast Mach Set/Oper/Tend, Metal/Plastic (514072) Set up, operate, or tend metal or plastic molding, casting, or coremaking machines to mold or cast metal or thermoplastic parts or products.	1,280	3%	36	\$12.71	Moderate-Term OJT; Apprenticeship							RCI 
Molders/Shapers/Casters, Except Metal & Plastic (519195) Mold, shape, form, cast, or carve products such as food products, figurines, tile, pipes, and candles consisting of clay, glass, plaster, or various other materials.	220	6%	6	\$12.84	Moderate-Term OJT; Apprenticeship							RCA 
Multimedia Artists and Animators (271014) Create special effects/animation/ other visual images using film/video/computers/other electronic tools and media for use in products or creations (computer games, movies, music videos).	130	20%	6	\$20.56	Bachelor's Degree; Military	x	x	x	x	x	x	
Multiple Mach Tool Set/Oper/Tenders, Metal/Plastic (514081) Set up, operate, or tend more than one type of cutting or forming machine tool or robot.	480	12%	19	\$13.94	Moderate-Term OJT; Apprenticeship	x						RCI 
Network and Computer Systems Administrators (151071) Install, configure, support, monitor, and maintain a local area network (LAN), wide area network (WAN), and Internet system or a segment of a network system.	870	34%	40	\$26.98	Bachelor's Degree; Military	x	x	x		x		IRC 
Network Systems and Data Communications Analysts (151081) Analyze, design, test, and evaluate network systems. Perform network modeling, analysis, and planning. Research and recommend hardware and software.	690	61%	50	\$27.12	Bachelor's Degree; Apprenticeship; Military	x	x	x	x	x	x	IRE 
News Analysts, Reporters and Correspondents (273020) Analyze, interpret, and report the news from various sources. Collect and analyze facts about newsworthy events by interview, investigation, or observation.	330	22%	15	\$18.15	Degree plus Related Experience; Military	x	x	x	x	x	x	A 
Nonfarm Animal Caretakers (392021) Feed, water, groom, bathe, exercise, or otherwise care for pets and other nonfarm animals, such as dogs, cats, ornamental fish or birds, zoo animals, and mice.	900	23%	43	\$9.01	Short-Term OJT; Apprenticeship							RSI 
Nuclear Medicine Technologists (292033) Prepare, administer, and measure radioactive isotopes in therapeutic, diagnostic, and tracer studies utilizing a variety of radioisotope equipment.	60	30%	3	\$26.27	Associate Degree; Military	x	x	x		x	x	IRS 
Numerical Tool and Process Control Programmers (514012) Develop programs to control machining or processing of parts by automatic machine tools, equipment, or systems.	180	12%	5	\$15.34	Long-Term OJT; Apprenticeship; Military	x		x		x	x	RCI 
Nursing Aides, Orderlies, and Attendants (311012) Provide basic patient care under direction of nursing staff. Perform duties, such as feed, bathe, dress, groom, or move patients, or change linens.	6,340	28%	258	\$11.32	Short-Term OJT; Apprenticeship; NH Lic		x		x			SRE 
Obstetricians and Gynecologists (291064) Diagnose, treat, and help prevent diseases of women, especially those affecting the reproductive system and the process of childbirth.	50	28%	3	\$86.97	First Professional Degree	x	x	x	x	x	x	ISE 
Occupational Health/Safety Specialists and Techs (299010) Review, evaluate, and analyze work environments to control, eliminate, and prevent disease or injury. Techs collect data for analysis by the occ health and safety specialists.	180	12%	6	\$24.89	Bachelor's Degree; Apprenticeship; Military; NH Lic	x	x	x	x	x	x	S 
Occupational Therapist Assistants (312011) Assist occupational therapists in providing occupational therapy treatments and procedures. (ie: dev of treatment plans/routine functions/direct activity programs/document the progress of treatments).	100	38%	5	\$18.75	Associate Degree; Military; NH Lic	x	x	x	x			SRA 
Occupational Therapists (291122) Assess, plan, organize, and participate in rehabilitative programs that help restore vocational, homemaking, and daily living skills, as well as general independence, to disabled persons.	610	40%	32	\$25.07	Bachelor's Degree; Military; NH Lic	x	x	x	x			SRI 
Office Clerks, General (439061) Perform duties too varied and diverse to be classified in any specific office clerical occupation, requiring limited knowledge of office management systems and procedures.	7,910	11%	264	\$12.34	Short-Term OJT; Military	x	x	x	x	x		CRE 
Operating Engineers & Other Construct Equip Opers (472073) Operate up to several types of power construction equipment to excavate, move, and grade earth, erect structures, or pour concrete or other hard surface pavement.	1,450	17%	62	\$17.71	Moderate-Term OJT; Apprenticeship; Military							RCI 
Operations Research Analysts (152031) Formulate and apply mathematical modeling and other optimizing methods using a computer to develop and interpret information that assists management decision making.	140	9%	4	\$29.45	Master's Degree; Military	x	x	x	x	x	x	ICR 
Ophthalmic Laboratory Technicians (519083) Cut, grind, and polish eyeglasses, contact lenses, or other precision optical elements. Assemble and mount lenses into frames or process other optical elements.	120	10%	4	\$12.82	Moderate-Term OJT; Apprenticeship; Military					x		RCI 
Opticians, Dispensing (292081) Design, measure, fit, and adapt lenses and frames for client according to written optical prescription or specification.	240	21%	9	\$17.20	Long-Term OJT; Apprenticeship; Military; NH Lic	x	x		x	x		ECR 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Optometrists (291041) Diagnose, manage, and treat conditions and diseases of the human eye and visual system. Examine eyes and visual system, diagnose problems or impairments, prescribe corrective lenses, and provide treatment.	160	50%	10	\$69.61	First Prof Degree; Military; NH Lic	x	x	x	x	x	x	IRS 
Packaging/Filling Machine Operators/Tenders (519111) Operate or tend machines to prepare industrial or consumer products for storage or shipment. Include cannery workers who pack food products.	990	24%	44	\$11.86	Short-Term OJT (brief demo)							RCI 
Packers and Packagers, Hand (537064) Pack or package by hand a wide variety of products and materials.	4,380	6%	108	\$8.85	Short-Term OJT; Military							RCE 
Painters, Construction and Maintenance (472141) Paint walls, equipment, buildings, bridges, and other structural surfaces, using brushes, rollers, and spray guns.	1,690	13%	48	\$14.81	Moderate-Term OJT; Apprenticeship; Military							REC 
Painters, Transportation Equipment (519122) Operate or tend painting machines to paint surfaces of transportation equipment, such as automobiles, buses, trucks, trains, boats, and airplanes.	60	27%	4	\$15.52	Moderate-Term OJT; Apprenticeship							RCI 
Painting, Coating, and Decorating Workers (519123) Paint, coat, or decorate articles, such as furniture, glass, plateware, pottery, jewelry, cakes, toys, books, or leather.	100	9%	4	\$12.69	Short-Term OJT; Apprenticeship							RCA 
Paper Goods Machine Setters, Operators, and Tenders (519196) Set up, operate, or tend paper goods machines that perform a variety of functions (ie:converting, sawing, corrugating, banding, wrapping, boxing, stitching).	470	-15%	10	\$14.68	Moderate-Term OJT; Apprenticeship							RCI 
Paralegals and Legal Assistants (232011) Assist lawyers by researching legal precedent, investigating facts, or preparing legal documents. Conduct research to support a legal proceeding, to formulate a defense, or to initiate legal action.	760	24%	24	\$18.96	Associate Degree; Apprenticeship; Military	x	x	x	x			ECS 
Parking Enforcement Workers (333041) Patrol assigned area, such as public parking lot or section of city to issue tickets to overtime parking violators and illegally parked vehicles.	50	16%	2	\$12.24	Short-Term OJT (brief demo)			x				CRE 
Parking Lot Attendants (536021) Park automobiles or issue tickets for customers in a parking lot or garage. May collect fee.	120	12%	5	\$9.44	Short-Term OJT (brief demo)							REC 
Parts Salespersons (412022) Sell spare and replacement parts and equipment in repair shop or parts store.	1,310	4%	44	\$14.12	Moderate-Term OJT; Apprenticeship	x	x		x	x		ERC 
Paving, Surfacing, & Tamping Equip Operators (472071) Operate equip used for applying concrete, asphalt, or other materials to road beds, parking lots, airport runways, etc or equip used for tamping gravel, dirt, or other materials.	180	18%	6	\$14.56	Moderate-Term OJT; Apprenticeship; Military							RCE 
Payroll and Timekeeping Clerks (433051) Compile and post employee time and payroll data. May compute time worked, production, and commission. May compute and post wages and deductions. May prepare paychecks.	700	9%	25	\$14.33	Moderate-Term OJT; Military	x				x		CER 
Pediatricians, General (291065) Diagnose, treat, and help prevent children's diseases and injuries.	130	29%	6	\$72.16	First Prof Degree; Military; NH Lic	x	x	x	x	x	x	ISE 
Personal and Home Care Aides (399021) Assist elderly or disabled adults with daily living activities at the person's home or in a daytime non-residential facility.	2,160	46%	134	\$8.75	Short-Term OJT (brief demo)		x		x			SRF 
Personal Financial Advisors (132052) Advise clients on financial plans utilizing knowledge of tax and investment strategies, securities, insurance, pension plans, and real estate.	550	32%	25	\$49.03	Bachelor's Degree	x	x	x	x	x		SEC 
Pest Control Workers (372021) Spray or release chemical solutions or toxic gases and set traps to kill pests and vermin, such as mice, termites, and roaches, that infest buildings and surrounding areas.	130	16%	4	\$15.42	Moderate-Term OJT; Apprenticeship; Military					x		RCE 
Pesticide Handlers/Spray/Applicators, Vegetation (373012) Mix or apply pesticides, herbicides, fungicides, or insecticides through sprays, dusts, vapors, soil incorporation or chemical application on trees, shrubs, lawns, etc.	150	10%	5	\$13.29**	Moderate-Term OJT; Apprenticeship; NH Lic					x		RCE 
Pharmacists (291051) Dispense drugs prescribed by physicians and other health practitioners and provide information to patients about medications and their use.	880	39%	51	\$39.46	First Prof Degree; Military; NH Lic	x	x	x	x	x	x	ICR 
Pharmacy Aides (319095) Record drugs delivered to the pharmacy, store incoming merchandise, and inform the supervisor of stock needs. May operate cash register and accept prescriptions for filling.	220	24%	9	\$8.47	Short-Term OJT (brief demo)	x	x	x	x	x	x	

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Pharmacy Technicians (292052) Prepare medications under the direction of a pharmacist. May measure, mix, count out, label, and record amounts and dosages of medications.	860	39%	45	\$11.22	Moderate-Term OJT; Apprenticeship; Military; NH Lic	x	x			x	x	
Photographers (274021) Photograph persons, subjects, merchandise, or other commercial products. May develop negatives and produce finished prints. Include scientific photographers, aerial photographers, and photojournalists.	540	19%	21	\$14.38	Long-Term OJT; Apprenticeship; Military							
Photographic Processing Machine Operators (519132) Operate photographic processing machines, such as photographic printing machines, film developing machines, and mounting presses.	250	14%	9	\$9.22	Short-Term OJT; Apprenticeship; Military	x				x		
Physical Therapist Aides (312022) Under close supervision of a physical therapist or physical therapy assistant, perform only delegated, selected, or routine tasks in specific situations.	100	33%	5	\$11.84	Short-Term OJT (brief demo)	x	x		x		x	
Physical Therapist Assistants (312021) Assist physical therapists in providing physical therapy treatments and procedures. May assist in the development of treatment plans, carry out routine functions, etc.	310	45%	19	\$18.37	Associate Degree; Military; NH Lic	x	x		x		x	
Physical Therapists (291123) Assess, plan, organize, and participate in rehabilitative programs that improve mobility, relieve pain, increase strength, and decrease or prevent deformity of patients suffering from disease or injury.	960	42%	51	\$27.28	Master's Degree; Military; NH Lic	x	x	x	x	x	x	
Physician Assistants (291071) Provide healthcare services typically performed by a physician, under the supervision of a physician. Conduct complete physicals, provide treatment, and counsel patients.	300	58%	22	\$30.32	Bachelor's Degree; Military; NH Lic	x	x	x	x	x	x	
Pilots-Airline Pilots, Copilots, and Flight Engineers (532011) Pilot and navigate the flight of multi-engine aircraft in regularly scheduled service for the transport of passengers and cargo.	80	12%	3	\$83,653.00	Bachelor's Degree; Military	x	x	x	x	x	x	
Pilots-Commercial (532012) Pilot and navigate the flight of small fixed or rotary winged aircraft, primarily for the transport of cargo and passengers.	120	13%	5	\$65,751.00	PostSec Voc Award; Military	x	x	x	x	x	x	
Pipelayers (472151) Lay pipe for storm or sanitation sewers, drains, and water mains. Perform any combination of the following tasks: grade trenches or culverts, position pipe, or seal joints.	170	18%	7	\$17.88	Moderate-Term OJT (1-12 months)							
Plumbers, Pipefitters, and Steamfitters (472152) Assemble, install, alter, and repair pipelines or pipe systems that carry water, steam, air, or other liquids or gases. May install heating and cooling equip and mechanical control systems.	2,120	22%	95	\$18.69	Long-Term OJT; Apprenticeship; Military; NH Lic							
Podiatrists (291081) Diagnose and treat diseases and deformities of the human foot.	60	19%	2	\$56.17	First Prof Degree; Military; NH Lic	x	x	x	x		x	
Police and Sheriff's Patrol Officers (333051) Maintain order, enforce laws and ordinances, and protect life and property in an assigned patrol district. Performs a combination of duties such as foot patrol & investigate accidents.	2,520	13%	97	\$18.61	Long-Term OJT; Apprenticeship; Military; NH Lic	x	x	x	x			
Postal Mail Sorters/Processors & Process Mach Ops (435053) Prepare incoming and outgoing mail for distribution. Examine, sort, and route mail by State, type of mail, or other scheme. Must complete competitive exam.	1,790	-4%	47	\$16.98	Short-Term OJT (brief demo)	x	x	x	x	x	x	
Postal Service Clerks (435051) Perform any combination of tasks in a post office (ie: receive letters/parcels; sell postage/revenue stamps/postal cards/ stamped envelopes; fill out/sell money orders; place mail in pigeon holes).	490	7%	17	\$20.31	Short-Term OJT; Apprenticeship; Military		x		x	x		
Postal Service Mail Carriers (435052) Sort mail for delivery. Deliver mail on established route by vehicle or on foot.	1,480	7%	57	\$20.29	Short-Term OJT (brief demo)							
Postmasters and Mail Superintendents (119131) Direct and coordinate operational, admin, management, and supportive services of a U.S. post office; or coordinate activities of workers engaged in postal and related work.	200	7%	5	\$26.03	Related Experience; Military	x	x	x	x			
Power Plant Operators (518013) Control, operate, or maintain machinery to generate electric power. Include auxiliary equipment operators.	210	4%	7	\$24.06	Long-Term OJT; Apprenticeship; Military							
Prepress Technicians and Workers (515022) Set up and prepare material for printing presses. Include prepress functions, (ie: compositing, layout, paste-up, typesetting, camera operating, scanning, film stripping, & photoengraving).	460	-18%	11	\$16.98	Long-Term OJT; Apprenticeship; Military							
Pressers, Textile, Garment, and Related Materials (516021) Press or shape articles by hand or machine.	370	6%	8	\$9.86	Short-Term OJT (brief demo)							


Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Printing Machine Operators (515023) Set up or operate various types of printing machines, such as offset, letterset, intaglio, or gravure presses or screen printers to produce print on paper or other materials.	1,140	-4%	27	\$14.41	Moderate-Term OJT; Apprenticeship; Military							RCA 
Private Detectives and Investigators (339021) Detect occurrences of unlawful acts or infractions of rules in private establishment, or seek, examine, and compile information for client.	280	21%	12	\$17.58	Related Experience; Apprenticeship; NH Lic	x	x	x	x	x		ESR 
Probation Officers/Correctional Specialists (211092) Provide social services to assist in rehabilitation of law offenders in custody or on probation or parole. Make recommendations for rehabilitation plan and treatment.	230	9%	6	\$20.03	Bachelor's Degree; Military	x	x		x			SCP 
Producers and Directors (272012) Produce or direct stage, television, radio, video, or motion picture productions for entertainment, information, or instruction. Responsible for various decisions surrounding these productions.	310	16%	10	\$37,338.00	Degree plus Related Experience; Apprenticeship; Military	x	x	x	x			AES 
Production, Planning, and Expediting Clerks (435061) Coordinate and expedite the flow of work and materials within or between departments of an establishment according to production schedule.	1,110	12%	40	\$18.40	Short-Term OJT; Apprenticeship; Military	x	x	x	x	x		CER 
Protective Service Workers (339099) All protective service workers not listed separately elsewhere.	1,000	16%	85	\$10.74	Short-Term OJT (brief demo)	x	x	x	x	x	x	
Psychiatrists (291066) Diagnose, treat, and help prevent disorders of the mind.	320	31%	14	\$64.53	First Prof Degree; Military; NH Lic	x	x	x	x		x	IAS 
Public Relations Specialists (273031) Engage in promoting or creating good will for individuals, groups, or organizations by writing or selecting favorable publicity material and releasing it through various communications media. (Includes Lobbyists)	500	36%	25	\$20.64	Bachelor's Degree; Military; NH Lic required for Lobbyists	x	x	x	x			EAS 
Purchasing Agents & Buyers, Farm Prods (131021) Purchase farm products either for further processing or resale.	40	17%	2	\$15.53**	Related Experience	x	x	x	x	x		ECR 
Purchasing Agents, Ex. Wholesale/Retail/Farm Prod (131023) Purchase machinery, equipment, tools, parts, supplies, or services needed for operation of an establishment. Purchase raw or semi-finished materials for manufacturing.	1,110	11%	40	\$23.00	Related Experience; Apprenticeship; Military	x	x	x	x	x		ECR 
Radiation Therapists (291124) Provide radiation therapy to patients as prescribed by a radiologist according to established practices and standards.	70	43%	5	\$28.72	Associate Degree; Military	x	x	x	x		x	SRI 
Radiologic Technologists and Technicians (292034) Take X-rays and CAT scans or administer nonradioactive materials into patient's blood stream for diagnostic purposes.	700	31%	35	\$21.52	Associate Degree; Military	x			x			RIC 
Real Estate Brokers (419021) Operate real estate office, or work for commercial real estate firm, overseeing real estate transactions. Other duties usually include selling real estate or renting properties and arranging loans.	600	12%	19	\$32.93	Related Experience; NH Lic	x	x	x	x	x	x	
Real Estate Sales Agents (419022) Rent, buy, or sell property for clients. Perform duties such as interview prospective clients, accompany clients to property site, discuss conditions of sale, and draw up real estate contracts.	890	17%	33	\$21.37	Postsecondary Vocational Award	x	x		x	x		ESC 
Receptionists and Information Clerks (434171) Answer inquiries and obtain information for general public, customers, visitors, and other interested parties.	5,040	31%	279	\$10.72	Short-Term OJT (brief demo)	x	x	x	x			CES 
Recreation Workers (399032) Conduct recreation activities with groups in public, private, or volunteer agencies or recreation facilities. Organize and promote activities, such as arts and crafts, sports, games, music, and dramatics.	1,280	21%	55	\$10.26	Bachelor's Degree; Military		x		x			SRA 
Recreational Therapists (291125) Plan, direct, or coordinate medically-approved recreation programs for patients in hospitals, nursing homes, or other institutions. Activities may include sports, trips, dramatics, & social activities.	170	12%	6	\$13.78	Bachelor's Degree	x	x	x	x			SAR 
Recreational Vehicle Service Technicians (493092) Diagnose, inspect, adjust, repair, or overhaul recreational vehicles including travel trailers.	110	28%	8	\$13.66	Long-Term OJT; Apprenticeship	x	x					REI 
Refuse and Recyclable Material Collectors (537081) Collect and dump refuse or recyclable materials from containers into truck. May drive truck.	670	18%	29	\$13.18	Short-Term OJT (brief demo)							RCE 
Registered Nurses (291111) Assess patient health problems and needs, develop and implement nursing care plans, and maintain medical records. Administer nursing care to ill, injured, convalescent, or disabled patients.	11,790	38%	698	\$23.46	Associate Degree; Military; NH Lic	x	x	x	x		x	SIR 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Rehabilitation Counselors (211015) Counsel individuals to maximize the independence and employability of persons coping with personal, social, and vocational difficulties that result from illness, disease, accidents, or stress.	670	42%	43	\$12.48	Master's Degree	x	x	x	x	x	x	
Reservation/Trans Ticket Agents & Travel Clerks (434181) Make and confirm reservations and sell tickets to passengers and for large hotel or motel chains.	590	23%	29	\$11.33	Short-Term OJT; Military	x	x		x			CES 
Residential Advisors (399041) Coordinate activities for residents of boarding schools, college fraternities or sororities, college dormitories, or similar establishments.	510	33%	28	\$11.11	Moderate-Term OJT; Military	x	x	x	x			SCA 
Respiratory Therapists (291126) Assess, treat, and care for patients with breathing disorders. Assume primary responsibility for all respiratory care modalities, including the supervision of respiratory therapy technicians.	330	50%	27	\$21.94	Associate Degree; NH Lic	x	x	x	x	x	x	IRS 
Roofers (472181) Cover roofs of structures with shingles, slate, asphalt, aluminum, wood, and related materials. May spray roofs, sidings, and walls with material to bind, seal, insulate, or soundproof sections of structures.	470	18%	20	\$14.65	Moderate-Term OJT; Apprenticeship							RCE 
Sales Agents-Securities/Commodities/Financial Svcs (413031) Buy and sell securities in investment and trading firms, or call upon businesses and individuals to sell financial services.	1,160	8%	22	\$27.54	Bachelor's Degree; NH Lic	x	x	x	x	x		ECS 
Sales Engineers (419031) Sell business goods or services, the selling of which requires a technical background equivalent to a baccalaureate degree in engineering.	400	21%	20	\$35.34	Bachelor's Degree	x	x	x	x	x		ERI 
Sales Reps, Wholesale & Mfg-ExceptTech/Science Prods (414012) Sell goods for wholesalers or manufacturers to businesses or groups of individuals. Work requires substantial knowledge of items sold.	7,200	21%	340	\$24.97	Moderate-Term OJT (1-12 months)	x	x	x	x			ESR 
Sales Reps, Wholesale & Mfg-Tech/Science Prods (414011) Sell goods for wholesalers or manufacturers where technical or scientific knowledge is required in such areas as biology, engineering, chemistry, and electronics.	4,550	23%	226	\$33.90	Moderate-Term OJT (1-12 months)	x	x		x			ERS 
Salespersons-Retail (412031) Sell merchandise, such as furniture, motor vehicles, appliances, or apparel in a retail establishment.	25,450	23%	1,516	\$11.24	Short-Term OJT; Military		x		x	x		ESR 
Security and Fire Alarm Systems Installers (492098) Install, program, maintain, and repair security and fire alarm wiring and equipment. Ensure that work is in accordance with relevant codes.	310	32%	16	\$16.92	Postsec Voc Award; Military	x	x	x	x	x	x	
Security Guards (339032) Guard, patrol, or monitor premises to prevent theft, violence, or infractions of rules.	2,340	32%	126	\$10.86	Short-Term OJT; Apprenticeship; Military; NH Lic		x	x	x			SEC 
Semiconductor Processors (519141) Perform any of various functions in the manufacture of electronic semiconductors: (ie: load semiconductor material into furnace; saw formed ingots into segments; and chemical baths).	720	-9%	16	\$14.14**	Associate Degree	x		x		x	x	RCI 
Service Station Attendants (536031) Service automobiles, buses, trucks, boats, and other automotive or marine vehicles with fuel, lubricants, accessories, and other services and supplies.	560	11%	31	\$8.59	Short-Term OJT; Military					x		REC 
Sheet Metal Workers (472211) Fabricate, assemble, install, and repair sheet metal products and equipment, such as ducts, control boxes, drainpipes, and furnace casings.	810	23%	37	\$17.06	Moderate-Term OJT; Apprenticeship; Military					x		RCI 
Shipping, Receiving, and Traffic Clerks (435071) Duties include assembling, addressing, stamping, and shipping merchandise or material; receiving, unpacking, verifying and recording incoming merchandise or material; etc.	3,590	6%	96	\$12.81	Short-Term OJT; Military	x	x	x	x	x		CRE 
Skin Care Specialists (395094) Provide skin care treatments to face and body to enhance an individual's appearance.	260	23%	11	\$13.01	Postsecondary Vocational Award	x	x	x	x	x	x	
Social and Human Service Assistants (211093) Assist professionals from a wide variety of fields, such as psychology, rehabilitation, or social work, to provide client services, as well as support for families.	2,450	56%	180	\$9.94	Moderate-Term OJT (1-12 months)	x	x	x	x			SCA 
Speech-Language Pathologists (291127) Assess and treat persons with speech, language, voice, and fluency disorders. May select alternative communication systems and teach their use. May perform related research.	520	30%	28	\$24.56	Master's Degree; Military; NH Lic	x	x	x	x		x	SIR 
Statisticians (152041) Engage in the development of mathematical theory or apply statistical theory and methods to collect, organize, interpret, and summarize numerical data to provide usable information.	60	2%	2	\$22.30	Master's Degree; Military	x	x	x	x	x	x	ICR 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
Stock Clerks and Order Fillers (435081) Receive, store, and issue sales floor merchandise, materials, equipment, and other items from stockroom, warehouse, or storage yard to fill shelves, racks, tables, or customers' orders.	8,410	3%	332	\$10.59	Short-Term OJT; Military							CRE 
Structural Iron and Steel Workers (472221) Raise, place, and unite iron or steel girders, columns, and other structural members to form completed structures or structural frameworks.	140	20%	6	\$17.77	Long-Term OJT; Apprenticeship; Military							RCE 
Structural Metal Fabricators and Fitters (512041) Fabricate, lay out, position, align, and fit parts of structural metal products.	190	8%	7	\$16.88	Moderate-Term OJT; Apprenticeship; Military	x				x		RCI 
Substance Abuse and Behavioral Disorder Counselors (211011) Counsel and advise individuals with alcohol, tobacco, drug, or other problems, such as gambling and eating disorders. May counsel individuals, families, or groups.	250	26%	13	\$17.11	Master's Degree; NH Lic	x	x	x	x	x		SIA 
Supers/Managers, Helper/Laborer/Material Move-Hand (531021) Supervise and coordinate the activities of helpers, laborers, or material movers.	370	14%	14	\$18.02	Related Experience	x	x	x	x	x		ERC 
Supervisors/Managers, Fire Fighting/Prevent Worker (331021) Supervise and coordinate activities of workers engaged in fire fighting and fire prevention and control.	290	13%	16	\$24.94	Related Experience; Apprenticeship; Military	x	x	x	x			RES 
Supervisors/Managers, Food Prep & Serving Workers (351012) Supervise workers engaged in preparing and serving food.	2,790	22%	128	\$14.20	Related Experience; Military	x	x	x	x	x		ERC 
Supervisors/Managers, Housekeeping/Janitorial Work (371011) Supervise work activities of cleaning personnel in hotels, hospitals, offices, and other establishments.	1,010	17%	41	\$15.41	Related Experience; Military	x	x	x	x			ERC 
Supervisors/Managers, Landscape/Lawn/Groundskeep (371012) Plan, organize, direct, or coordinate activities of workers engaged in landscaping or groundskeeping activities, ie: planting trees, shrubs, flowers, and lawns.	830	22%	26	\$19.23	Related Experience	x	x		x			REC 
Supervisors/Managers, Mechanics/Installers/Repair (491011) Supervise and coordinate the activities of mechanics, installers, and repairers. Exclude team or work leaders.	2,180	19%	97	\$25.09	Related Experience; Military	x	x	x	x	x		ERC 
Supervisors/Managers, Non-Retail Sales Workers (411012) Directly supervise and coordinate activities of sales workers other than retail sales workers. May perform duties, such as budgeting, accounting, and personnel work.	3,790	14%	125	\$33.16	Related Experience; Military	x	x		x	x		ECS 
Supervisors/Managers, Office/Admin Support Workers (431011) Supervise and coordinate the activities of clerical and administrative support workers.	7,100	10%	222	\$19.00	Related Experience; Military	x	x	x	x			ECS 
Supervisors/Managers, Personal Service Workers (391021) Supervise and coordinate activities of personal service workers, such as supervisors of flight attendants, hairdressers, or caddies.	1,080	8%	35	\$14.72	Related Experience; Military	x	x	x	x			ERS 
Supervisors/Managers, Police and Detectives (331012) Supervise and coordinate activities of members of police force.	380	13%	17	\$28.60	Related Experience; Military	x	x	x	x			ESR 
Supervisors/Managers, Production/Operating Workers (511011) Supervise and coordinate the activities of production and operating workers, such as inspectors, precision workers, machine setters and operators and assemblers.	4,140	10%	127	\$22.37	Related Experience; Military	x	x	x	x	x		ERC 
Supervisors/Managers, Retail Sales Workers (411011) Directly supervise sales workers in a retail establishment or department. Duties may include management functions, such as purchasing, budgeting, and personnel work.	10,480	18%	379	\$16.60	Related Experience; Apprenticeship; Military	x	x		x	x		ECS 
Supervisors/Managers, Trans/Material Move Mach Ops (531031) Directly supervise and coordinate activities of transportation and material-moving machine and vehicle operators and helpers.	650	16%	26	\$26.07	Related Experience; Military	x	x	x	x	x		ERC 
Surgeons (291067) Treat diseases, injuries, and deformities by invasive methods, such as manual manipulation or by using instruments and appliances.	270	29%	12	\$96.98	First Prof Degree; Military; NH Lic	x	x	x	x	x	x	IRS 
Surgical Technologists (292055) Assist in operations, under the supervision of surgeons, registered nurses, or other surgical personnel. May help set up operating room, prepare and transport patients for surgery, etc.	240	39%	13	\$16.32	Postsec Voc Award; Military	x	x			x		RSC 
Surveying and Mapping Technicians (173031) Perform surveying and mapping duties, usually under the direction of a surveyor, cartographer, or photogrammetrist to obtain data used for various purposes.	290	33%	19	\$14.47	Moderate-Term OJT; Apprenticeship; Military					x		RCI 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Surveyors (171022) Make exact measurements and determine property boundaries. Provide data relevant to the shape, contour, gravitation, location, elevation, or dimension of land or land features on or near the earth's surface.	240	16%	12	\$23.13	Bachelor's Degree; Military; NH Lic	x	x	x	x	x	x	IER 
Switchboard Operators, Including Answering Service (432011) Operate telephone business systems equipment or switchboards to relay incoming, outgoing, and interoffice calls. May supply info to callers and record msgs.	1,070	3%	31	\$10.82	Short-Term OJT (brief demo)	x	x	x	x			CRS 
Tapers (472082) Seal joints between plasterboard or other wallboard to prepare wall surface for painting or papering.	40	24%	2	\$19.26	Moderate-Term OJT; Apprenticeship							REC 
Tax Examiners, Collectors, and Revenue Agents (132081) Determine tax liability or collect taxes from individuals or business firms according to prescribed laws and regulations.	440	9%	14	\$19.37	Bachelor's Degree	x	x	x	x	x		CER 
Tax Preparers (132082) Prepare tax returns for individuals or small businesses but do not have the background or responsibilities of an accredited or certified public accountant.	140	22%	5	\$16.38	Moderate-Term OJT (1-12 months)	x	x		x	x		CER 
Taxi Drivers and Chauffeurs (533041) Drive automobiles, vans, or limousines to transport passengers. May occasionally carry cargo. Include hearse drivers.	740	15%	18	\$10.11	Short-Term OJT (brief demo)		x					RES 
Teachers' Assistants (259041) Perform duties that are instructional in nature or deliver direct services to students or parents. Serve in a position for which a teacher or another professional has ultimate responsibility.	7,800	23%	330	\$19,944.00	Short-Term OJT; Apprenticeship; NH Lic	x	x	x	x			SCA 
Teachers, Adult Literacy, Remedial Ed, and GED Teachers and Instructors (253011) Teach or instruct out-of-school youths/adults in remedial education classes, preparatory classes for the Gen Ed Dev test, literacy, or English as a Second Language.	180	31%	7	\$17.20	Bachelor's Degree	x	x	x	x			SAI 
Teachers, Art, Drama, and Music, Postsecondary (251121) Teach courses in drama, music, and the arts including fine and applied art, such as painting and sculpture, or design and crafts.	410	43%	26	\$50,624.00	Master's Degree	x	x	x	x			ASI 
Teachers, Biological Science, Postsecondary (251042) Teach courses in biological sciences.	210	33%	12	\$77,015.00	Doctorate	x	x	x	x	x	x	ISA 
Teachers, Chemistry, Postsecondary (251052) Teach courses pertaining to chemical/physical properties/compositional changes of substances. May include instruction in the methods of qualitative and quantitative chemical analysis.	60	34%	3	\$73,286.00	Doctorate; Military	x	x	x	x	x	x	ISR 
Teachers, Computer Science, Postsecondary (251021) Teach courses in computer science. May specialize in a field of computer science, such as the design and function of computers or operations and research analysis.	150	37%	10	\$66,391.00	Master's Degree; Military	x	x	x	x	x	x	ICR 
Teachers, Economics, Postsecondary (251063) Teach courses in economics.	60	34%	3	\$75,795.00	Doctorate	x	x	x	x	x	x	SIA 
Teachers, Elementary School, Except Special Education (252021) Teach pupils in public or private schools at the elementary level basic academic, social, and other formative skills.	6,010	16%	226	\$42,216.00	Bachelor's Degree; NH Lic	x	x	x	x	x	x	SIA 
Teachers, English Language and Literature, Postsecondary (251123) Teach courses in English language and literature, including linguistics and comparative literature.	330	34%	19	\$56,951.00	Master's Degree; Military	x	x	x	x			ASI 
Teachers, Foreign Language and Literature, Postsecondary (251124) Teach courses in foreign (i.e., other than English) languages and literature.	140	36%	8	\$65,064.00	Master's Degree; Military	x	x	x	x			ASI 
Teachers, History, Postsecondary (251125) Teach courses in human history and historiography.	90	35%	5	\$58,239.00	Doctorate; Military	x	x	x	x	x	x	SIA 
Teachers, Kindergarten, Except Special Education (252012) Teach elemental natural and social science, personal hygiene, music, art, and literature to children from 4 to 6 years old.	600	26%	23	\$35,761.00	Bachelor's Degree; NH Lic		x		x			SAI 
Teachers, Mathematical Science, Postsecondary (251022) Teach courses pertaining to mathematical concepts/statistics/actuarial science and to the application of original/standardized mathematical techniques in solving specific problems/situations.	140	33%	8	\$66,345.00	Master's Degree; Military	x	x	x	x	x		ISC 
Teachers, Middle School, Except Special Education (252022) Teach students in public or private schools in one or more subjects at the middle/intermediate/ jr high level (falls between elem & sr high as defined by State laws/Regs).	3,610	9%	114	\$42,238.00	Bachelor's Degree	x	x	x	x	x		SIA 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Teachers, Nursing Instructors and Teachers, Postsecondary (251072) Demonstrate and teach patient care in classroom and clinical units to nursing students. Includes teachers engaged in teaching and/or research.	140	34%	8	\$51,182.00	Doctorate	x	x	x	x		x	SIA 
Teachers, Physics, Postsecondary (251054) Teach courses pertaining to the laws of matter and energy. Includes both teachers primarily engaged in teaching and those who do a combination of both teaching and research.	60	36%	3	\$80,882.00	Doctorate; Military	x	x	x	x	x	x	ISR 
Teachers, Political Science, Postsecondary (251065) Teach courses in political science, international affairs, and international relations.	60	36%	3	\$70,399.00	Doctorate	x	x	x	x	x	x	SIA 
Teachers, Preschool, Except Special Education (252011) Instruct children (normally up to 5yrs old) in activities designed to promote intellectual/social/ phys growth needed for primary school. May need State certification.	2,500	30%	105	\$10.94	Postsecondary Vocational Award	x	x		x			SAI 
Teachers, Psychology, Postsecondary (251066) Teach courses in psychology, such as child, clinical, and developmental psychology, and psychological counseling.	210	36%	13	\$61,329.00	Doctorate; Military	x	x	x	x	x	x	SIA 
Teachers, Secondary School, Except Special and Vocational Education (252031) Instruct students in secondary public or private schools in one or more subjects at the secondary level (ie: English, math, or social studies).	4,430	19%	208	\$44,118.00	Bachelor's Degree; NH Lic	x	x	x	x	x		SIA 
Teachers, Self-Enrichment Education (253021) Teach or instruct courses other than those that normally lead to an occupational objective or degree (ie: self-improvement, nonvocational, and nonacademic subjects).	560	54%	37	\$16.12	Related Experience; NH Lic	x	x	x	x			SAI 
Teachers, Sociology, Postsecondary (251067) Teach courses in sociology.	80	33%	5	\$58,121.00	Doctorate	x	x	x	x	x	x	SIA 
Teachers, Special Education, Middle School (252042) Teach middle school subjects to educationally/physically handicapped students.	510	31%	28	\$40,561.00	Bachelor's Degree; NH Lic	x	x	x	x	x		SAI 
Teachers, Special Education, Preschool, Kindergarten, and Elementary School (252041) Teach elementary and preschool school subjects to educationally and physically handicapped students.	1,020	31%	55	\$39,445.00	Bachelor's Degree; NH Lic	x	x	x	x	x		SAI 
Teachers, Special Education, Secondary School (252043) Teach secondary school subjects to educationally/physically handicapped students.	490	31%	27	\$42,183.00	Bachelor's Degree; NH Lic	x	x	x	x	x		SAI 
Teachers, Vocational Education, Middle School (252023) Teach or instruct vocational or occupational subjects at the middle school level..	70	10%	3	\$46,304.00	Degree plus Related Experience; NH Lic	x	x	x	x	x		SIA 
Teachers, Vocational Education, Postsecondary (251194) Teach or instruct vocational or occupational subjects at the postsecondary level (but at less than the baccalaureate) to students who have graduated or left high school.	160	38%	10	\$24.67	Related Experience; NH Lic	x	x	x	x			SRE 
Teachers, Vocational Education, Secondary School (252032) Teach or instruct vocational or occupational subjects at the secondary school level.	380	10%	15	\$46,248.00	Degree plus Related Experience; NH Lic	x	x	x	x	x		SIA 
Technical Writers (273042) Write technical materials, such as equipment manuals, appendices, or operating and maintenance instructions. May assist in layout work.	240	30%	14	\$27.23	Bachelor's Degree	x	x	x	x			AIR 
Telecommunications Line Installers and Repairers (499052) String and repair telephone and television cable, including fiber optics and other equipment for transmitting messages or television programming.	790	25%	42	\$21.56	Long-Term OJT; Apprenticeship; Military		x			x		RCI 
Tellers (433071) Receive and pay out money. Keep records of money and negotiable instruments involved in a financial institution's various transactions.	2,090	-3%	103	\$10.04	Short-Term OJT (brief demo)	x	x		x	x		CER 
Textile Knit/Weave Mach Setters/Opers/Tenders (516063) (Loom Changer) Set up, operate, or tend machines that knit, loop, weave, or draw in textiles.	270	-32%	3	\$13.45	Long-Term OJT; Apprenticeship	x	x					RCI 
Textile, Apparel, and Furnishings Workers, all other (516099) All textile, apparel, and furnishings workers not listed separately elsewhere.	340	0%	8	\$12.54	Short-Term OJT; Apprenticeship	x	x	x	x	x	x	
Tire Repairers and Changers (493093) Repair and replace tires.	380	14%	22	\$9.73	Short-Term OJT (brief demo)							RCE 

Occupation, SOC Code, & Description	Job Outlook & Wage				Education/ Training	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Tool and Die Makers (514111) Analyze specifications, lay out metal stock, set up and operate machine tools, and fit and assemble parts to make and repair dies, cutting tools, jigs, fixtures, gauges, and machinists' hand tools.	680	1%	16	\$20.04	Long-Term OJT; Apprenticeship							
Training and Development Specialists (131073) Conduct training and development programs for employees.	810	26%	33	\$23.14	Bachelor's Degree; Military	x	x	x	x	x		
Travel Agents (413041) Plan and sell transportation and accommodations for travel agency customers. Determine destination, modes of transportation, travel dates, costs, and accommodations required.	470	-14%	11	\$14.88	Postsecondary Vocational Award	x	x		x	x		
Tree Trimmers and Pruners (373013) Cut away dead or excess branches from trees or shrubs to maintain right-of-way for roads, sidewalks, or utilities, or to improve appearance, health, and value of tree.	330	22%	14	\$11.30	Short-Term OJT; Apprenticeship							
Truck Drivers, Heavy and Tractor-Trailer (533032) Drive a tractor-trailer combination or a truck with a capacity of at least 26,000 lbs GVW, to transport and deliver materials. May be required to unload truck.	7,620	21%	284	\$15.81	Moderate-Term OJT; Apprenticeship; Military							
Truck Drivers, Light or Delivery Services (533033) Drive a truck or van with a capacity of under 26,000 lbs GVW, primarily to deliver or pick up merchandise or to deliver packages within a specified area. May load and unload truck.	4,410	29%	168	\$14.03	Short-Term OJT; Military							
Urban and Regional Planners (193051) Develop comprehensive plans and programs for use of land and physical facilities of local jurisdictions, such as towns, cities, counties, and metropolitan areas.	180	12%	8	\$22.37	Master's Degree	x	x	x	x	x	x	
Ushers, Lobby Attendants, and Ticket Takers (393031) Assist patrons at entertainment events by performing duties such as, collecting admission tickets, assisting in finding seats, searching for lost articles, etc.	420	8%	27	\$7.22	Short-Term OJT (brief demo)		x		x			
Veterinarians (291131) Diagnose and treat diseases and dysfunctions of animals. May engage in a particular function, such as research and development, consultation, administration, or technical writing.	330	27%	17	\$33.01	First Prof Degree; Military; NH Lic	x	x	x	x	x	x	
Veterinary Assistants/Lab Animal Caretakers (319096) Feed, water, and examine pets and other nonfarm animals. Clean/disinfect cages/work areas, and sterilize laboratory and surgical equipment. May provide routine post-op care.	330	25%	15	\$8.94	Short-Term OJT; Military	x	x				x	
Veterinary Technologists and Technicians (292056) Perform medical tests in a laboratory environment for use in the treatment and diagnosis of diseases in animals. Prepare vaccines and serums for prevention of diseases.	380	45%	22	\$11.66	Associate Degree; Military	x	x	x	x	x	x	
Waiters and Waitresses (353031) Take orders and serve food and beverages to patrons at tables in dining establishment.	12,170	24%	913	\$7.54	Short-Term OJT (brief demo)		x	x	x			
Water/Liquid Waste Treatment Plant/System Operers (518031) Operate or control an entire process or system of machines, often through the use of control boards, to transfer or treat water or liquid waste.	350	19%	19	\$17.36	Long-Term OJT; Apprenticeship; Military; NH Lic	x				x	x	
Weighers/Measurers/Checkers/Samplers, Recordkeepng (435111) Weigh, measure, and check materials, supplies, and equipment for the purpose of keeping relevant records. Duties are primarily clerical by nature.	350	22%	17	\$12.19	Short-Term OJT (brief demo)	x		x		x		
Welders, Cutters, Solderers, and Brazers (514121) Use hand-welding, flame-cutting, hand soldering, or brazing equipment to weld or join metal components or to fill holes, indentations, or seams of fabricated metal products.	970	16%	43	\$18.52	Long-Term OJT; Apprenticeship; Military							
Welding/Soldering/Brazing Mach Set/Operers/Tenders (514122) Set up, operate, or tend welding, soldering, or brazing machines or robots that weld, braze, solder, or heat treat metal products, components, or assemblies.	150	0%	4	\$14.15	Moderate-Term OJT; Apprenticeship; Military							
Wholesale and Retail Buyers, Except Farm Products (131022) Buy merchandise or commodities, other than farm products, for resale to consumers at the wholesale or retail level, including both durable and nondurable goods.	730	12%	28	\$25.25	Related Experience	x	x		x			
Word Processors and Typists (439022) Use word processor/computer or typewriter to type letters, reports, forms, or other material from rough draft, corrected copy, or voice recording.	340	-24%	7	\$15.01	Moderate-Term OJT; Apprenticeship; Military	x	x					
Writers and Authors (273043) Originate and prepare written material, such as scripts, stories, advertisements, and other material.	450	29%	21	\$21.21	Bachelor's Degree; Military	x		x				
Zoologists and Wildlife Biologists (191023) (Ecologist, Herpetologist) Study the origins, behavior, diseases, genetics, and life processes of animals and wildlife.	60	3%	2	\$24.53	Bachelor's Degree	x		x		x	x	